

BUSINESS INDICATORS

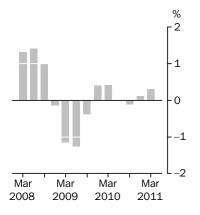
AUSTRALIA

EMBARGO: 11.30AM (CANBERRA TIME) MON 30 MAY 2011

Dec Otr 10 to Mar Otr 10 to

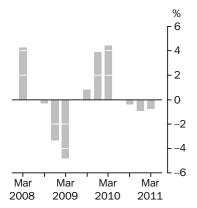
Inventories (volume terms)

Trend estimates



Company gross operating profits

Trend estimates



INQUIRIES

For further information about these and related statistics, contact the National Information and Referral Service on 1300 135 070 or Didier Rivet on Sydney (02) 9268 4900.

KEY FIGURES

	Mar Qtr 10 to	Mar Qtr 10 to Mar Qtr 11
	%	%
Sales of goods and services (Chain volume		
measures)		
Manufacturing		
Trend	-0.2	(a)na
Seasonally Adjusted	-0.7	-8.8
Wholesale trade		
Trend	1.0	-1.0
Seasonally Adjusted	1.3	-0.5
Inventories (Chain volume measures)		
Trend	0.3	0.3
Seasonally Adjusted	0.4	0.2
Company gross operating profits		
Trend	-0.8	(a)na
Seasonally Adjusted	-2.0	9.5
Wages and salaries		
Seasonally Adjusted	1.4	7.7

na not available

KEY POINTS

CHAIN VOLUME ESTIMATES

- The trend estimate for inventories rose 0.3% in the March quarter 2011. The seasonally adjusted estimate rose 0.4% this quarter.
- The trend estimate for Manufacturing sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate fell 0.7%.
- The trend estimate for Wholesale trade sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 1.3%.

CURRENT PRICE ESTIMATES

- The seasonally adjusted estimate for company gross operating profits fell 2.0% in the March quarter 2011.
- The seasonally adjusted estimate for wages and salaries rose 1.4% in the March quarter 2011.

⁽a) See paragraph 20 of Technical Notes for more information

NOTES

FORTHCOMING ISSUES

ISSUE (Quarter) RELEASE DATE

 June 2011
 5 September 2011

 September 2011
 5 December 2011

 December 2011
 5 March 2012

 March 2012
 4 June 2012

IMPACT OF THE FLOODS

Heavy rain and flooding occurred in Queensland and other states in late 2010 and early 2011. The December quarter issue of this publication presented the first significant economic impact of these floods. This current issue presents the continued impact. There were no significant data reporting issues this quarter.

COMPARISON BETWEEN
COMPANY GROSS
OPERATING PROFITS AND
GROSS OPERATING
SURPLUS

Valuation changes have had an impact on the value of inventories held by Australian businesses this quarter. An inventories valuation adjustment (IVA) is applied in the calculation of the gross operating surplus of private non-financial corporations (GOS) estimate in the Australian National Accounts. The IVA for the March quarter 2011 is \$2,796m which is \$3,782m higher than the December quarter 2010 IVA of (-\$986m).

No adjustment is made to the company gross operating profits (CGOP) estimate in this publication and, as a result, users should exercise caution when comparing CGOP and GOS. It should be noted that there are other differences between the two series. In particular, changes are made to GOS when annual benchmarks are applied and slightly different seasonal factors apply to the two series. Given this, while CGOP movements are an appropriate indicator for GOS, the two series will not have equivalent seasonally adjusted movements from quarter to quarter.

ABBREVIATIONS

ABN Australian Business Number

ABS Australian Bureau of Statistics

ANZSIC Australian and New Zealand Standard Industrial Classification

CGOP company gross operating profits

GOS gross operating surplus

PAYGW pay-as-you-go withholding

QBIS Quarterly Business Indicators Survey

SISCA Standard Institutional Sector Classification of Australia

TAU type of activity unit

Brian Pink

Australian Statistician

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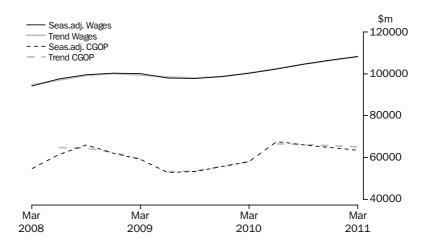
ANALYSIS BY INDUSTRY

FEATURED SERIES

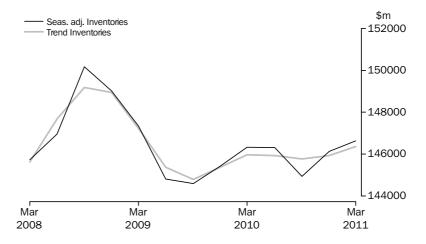
The following graphs and commentary refer to seasonally adjusted and trend estimates for sales of goods and services and inventories in volume terms, and wages and salaries and company gross operating profits in current price terms.

TOTAL ALL INDUSTRIES

In current prices, the trend estimate for company gross operating profits fell 0.8% this quarter. The seasonally adjusted estimate fell 2.0%. In current price terms, the trend estimate for wages and salaries rose 1.6%. The seasonally adjusted estimate rose 1.4%.

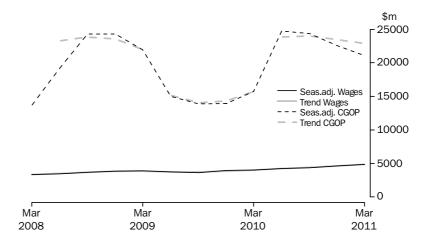


In volume terms, the trend estimate for total inventories rose 0.3% this quarter. The seasonally adjusted estimate rose 0.4%.

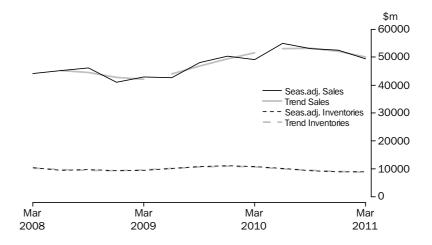


MINING

In current prices, the trend estimate for company gross operating profits fell 2.5% this quarter. The seasonally adjusted estimate fell 6.6%. In current price terms, the trend estimate for wages and salaries rose 4.5% this quarter. The seasonally adjusted estimate rose 3.9%.

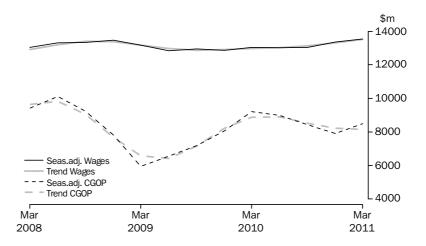


In volume terms, the trend estimate for sales of goods and services fell 3.8% this quarter. The seasonally adjusted estimate fell 6.0%. In volume terms, the trend estimate for inventories fell 2.7% this quarter. The seasonally adjusted estimate rose 1.2%.

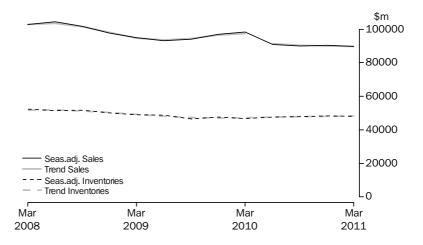


MANUFACTURING

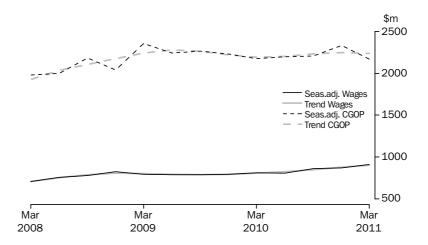
In current prices, the trend estimate for company gross operating profits fell 0.8% this quarter. The seasonally adjusted estimate rose 7.5%. In current price terms, the trend estimate for wages and salaries rose 1.5% this quarter. The seasonally adjusted estimate rose 1.4%.



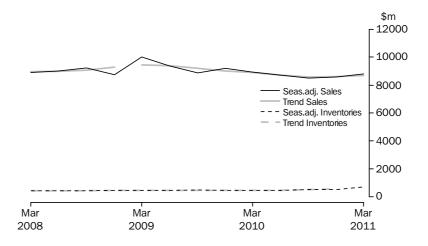
In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate fell 0.7%. In volume terms, the trend estimate for inventories rose 0.1% this quarter. The seasonally adjusted estimate fell 0.6%.



ELECTRICITY, GAS, WATER AND WASTE SERVICES In current prices, the trend estimate for company gross operating profits fell 0.5% this quarter. The seasonally adjusted estimate fell 7.0%. In current price terms, the trend estimate for wages and salaries rose 2.9% this quarter. The seasonally adjusted estimate rose 4.7%.

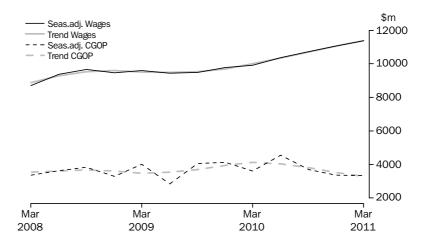


In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 2.6%. In volume terms, the seasonally adjusted estimate for inventories rose 33.8%.

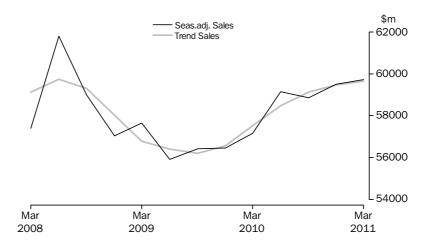


CONSTRUCTION

In current prices, the trend estimate for company gross operating profits fell 6.3% this quarter. The seasonally adjusted estimate fell 0.3%. In current price terms, the trend estimate for wages and salaries rose 2.8% this quarter. The seasonally adjusted estimate rose 2.9%.

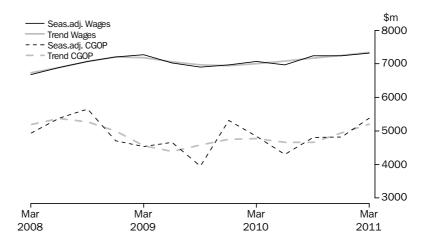


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate rose 0.4%.

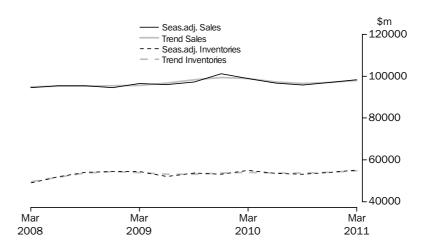


WHOLESALE TRADE

In current prices, the trend estimate for company gross operating profits rose 5.2% this quarter. The seasonally adjusted estimate rose 11.6%. In current price terms, the trend estimate for wages and salaries rose 1.1% this quarter. The seasonally adjusted estimate rose 1.1%.

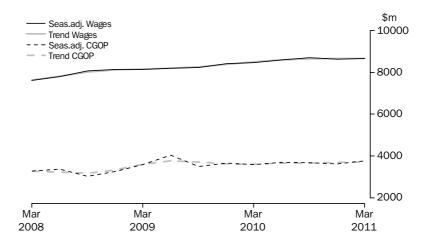


In volume terms, the trend estimate for sales of goods and services rose 1.0% this quarter. The seasonally adjusted estimate rose 1.3%. In volume terms, the trend estimate for inventories rose 1.5% this quarter. The seasonally adjusted estimate rose 1.9%.

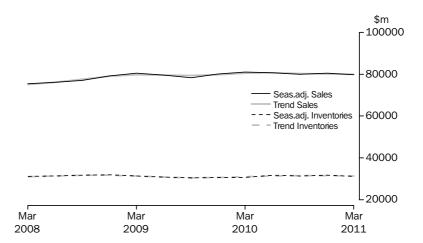


RETAIL TRADE

In current prices, the trend estimate for company gross operating profits rose 0.6% this quarter. The seasonally adjusted estimate rose 3.8%. In current price terms, the trend estimate for wages and salaries remained relatively unchanged this quarter. The seasonally adjusted estimate rose 0.5%.

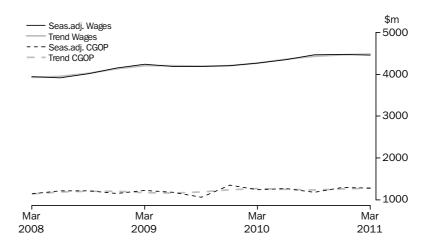


In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate fell 1.0%. In volume terms, the trend estimate for inventories fell 0.6% this quarter. The seasonally adjusted estimate fell 1.2%.

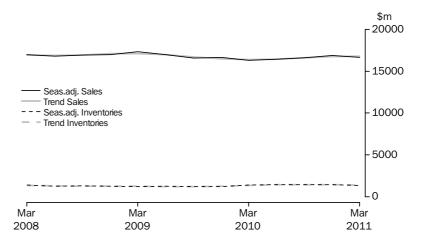


ACCOMMODATION AND FOOD SERVICES

In current prices, the trend estimate for company gross operating profits rose 1.6% this quarter. The seasonally adjusted estimate fell 0.9%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate fell 0.4%.

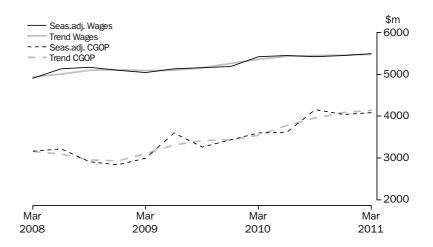


In volume terms, the trend estimate for sales of goods and services rose 0.3% this quarter. The seasonally adjusted estimate fell 1.1%. In volume terms, the trend estimate for inventories fell 2.3% this quarter. The seasonally adjusted estimate fell 6.6%.

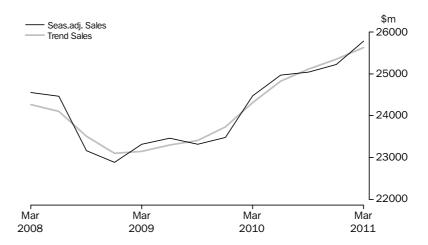


TRANSPORT, POSTAL AND WAREHOUSING

In current prices, the trend estimate for company gross operating profits rose 1.3% this quarter. The seasonally adjusted estimate rose 1.1%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate rose 0.9%.

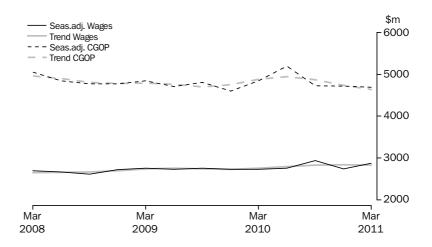


In volume terms, the trend estimate for sales of goods and services rose 1.1% this quarter. The seasonally adjusted estimate rose 2.2%.

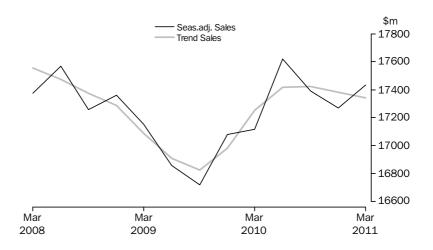


INFORMATION MEDIA AND TELECOMMUNICATIONS

In current prices, the trend estimate for company gross operating profits fell 2.1% this quarter. The seasonally adjusted estimate fell 0.6%. In current price terms, the trend estimate for wages and salaries fell 0.1% this quarter. The seasonally adjusted estimate rose 4.9%.

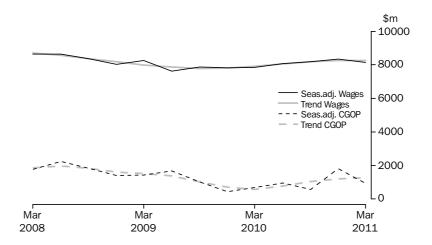


In volume terms, the trend estimate for sales of goods and services fell 0.2% this quarter. The seasonally adjusted estimate rose 1.0%.

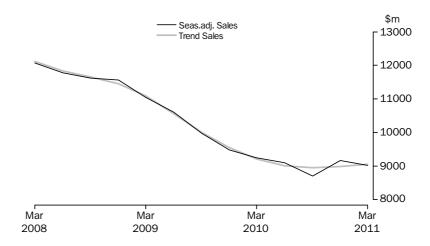


FINANCIAL AND
INSURANCE SERVICES

In current prices, the trend estimate for company gross operating profits rose 4.9% this quarter. The seasonally adjusted estimate fell 48.1%. In current price terms, the trend estimate for wages and salaries remained relatively unchanged this quarter. The seasonally adjusted estimate fell 2.3%.

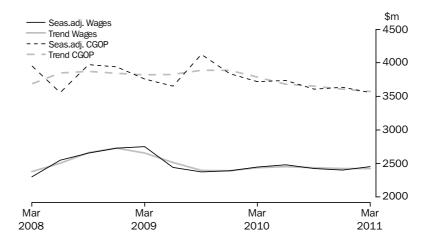


In volume terms, the trend estimate for sales of goods and services rose 0.7% this quarter. The seasonally adjusted estimate fell 1.6%.

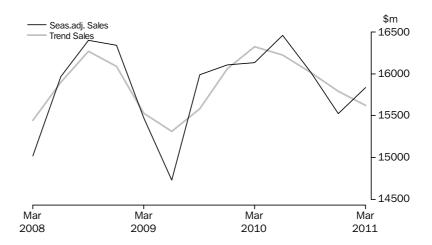


RENTAL, HIRING AND REAL ESTATE SERVICES

In current prices, the trend estimate for company gross operating profits fell 1.0% this quarter. The seasonally adjusted estimate fell 2.3%. In current price terms, the trend estimate for wages and salaries remained relatively unchanged this quarter. The seasonally adjusted estimate rose 2.1%.

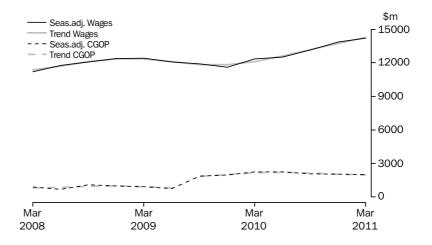


In volume terms, the trend estimate for sales of goods and services fell 1.0% this quarter. The seasonally adjusted estimate rose 2.0%.

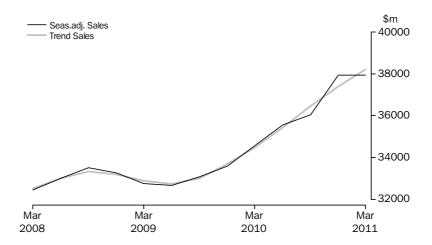


PROFESSIONAL,
SCIENTIFIC AND
TECHNICAL SERVICES

In current prices, the trend estimate for company gross operating profits fell 2.5% this quarter. The seasonally adjusted estimate fell 2.0%. In current price terms, the trend estimate for wages and salaries rose 4.0% this quarter. The seasonally adjusted estimate rose 2.3%.

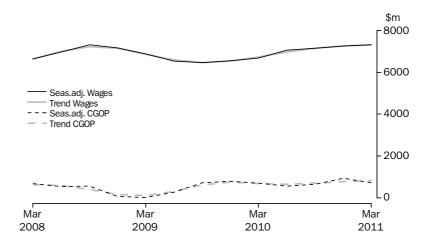


In volume terms, the trend estimate for sales of goods and services rose 2.2% this quarter. The seasonally adjusted estimate remained relatively unchanged.

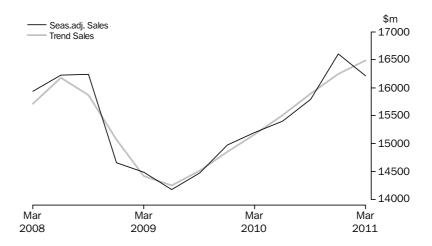


ADMINISTRATIVE AND SUPPORT SERVICES

In current prices, the trend estimate for company gross operating profits rose 6.6% this quarter. The seasonally adjusted estimate fell 22.9%. In current price terms, the trend estimate for wages and salaries rose 0.9% this quarter. The seasonally adjusted estimate rose 0.6%.



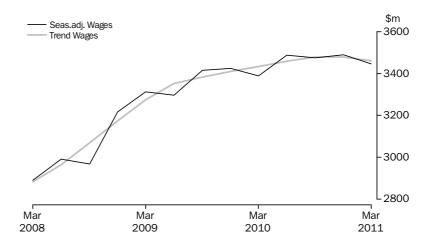
In volume terms, the trend estimate for sales of goods and services rose 1.5% this quarter. The seasonally adjusted estimate fell 2.4%.



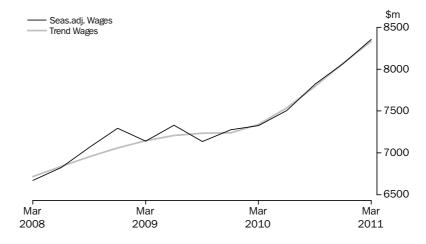
ANALYSIS BY INDUSTRY continued

EDUCATION AND TRAINING

In current price terms, the trend estimate for wages and salaries fell 0.5% this quarter. The seasonally adjusted estimate fell 1.3%.

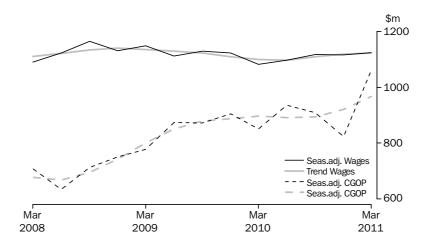


HEALTH CARE AND SOCIAL ASSISTANCE In current price terms, the trend estimate for wages and salaries rose 3.2% this quarter. The seasonally adjusted estimate rose 3.5%.

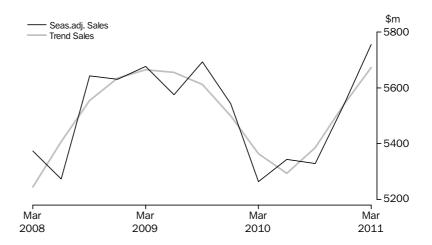


ARTS AND RECREATION SERVICES

In current prices, the trend estimate for company gross operating profits rose 5.0% this quarter. The seasonally adjusted estimate rose 28.6%. In current price terms, the trend estimate for wages and salaries rose 0.4% this quarter. The seasonally adjusted estimate rose 0.7%.

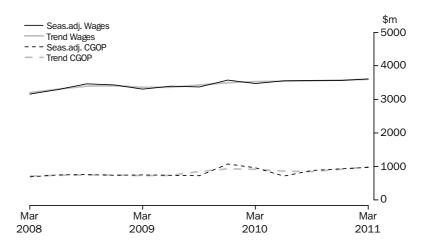


In volume terms, the trend estimate for sales of goods and services rose 2.4% this quarter. The seasonally adjusted estimate rose 3.9%.

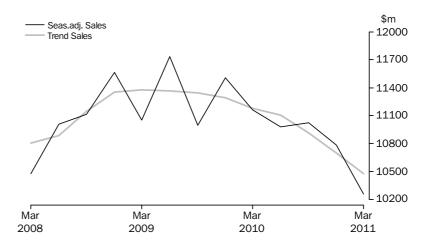


OTHER SERVICES

In current prices, the trend estimate for company gross operating profits rose 8.4% this quarter. The seasonally adjusted estimate rose 4.6%. In current price terms, the trend estimate for wages and salaries rose 0.5% this quarter. The seasonally adjusted estimate rose 1.4%.



In volume terms, the trend estimate for sales of goods and services fell 2.1% this quarter. The seasonally adjusted estimate fell 4.9%.



			Electricity, gas, water and				
	Mining	Manufacturing	waste services	trade	trade	services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	0	RIGINAL	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •
2008-09							
March	9 770	49 145	465	56 068	31 332	1 269	149 314
June	9 887	48 823	475	51 988	30 049	1 247	143 606
2009-10							
September	11 068	46 838	501	53 332	31 186	1 190	145 266
December	10 962	46 888	473	56 008	30 824	1 272	147 598
March	11 098	46 791	467	56 912	30 682	1 425	148 546
June	9 841	47 881	483	53 200	31 032	1 426	144 902
2010–11							
September	9 503	48 215	536	53 280	32 139	1 451	146 175
December	8 794	47 648	524	54 574	31 892	1 506	146 009
March	9 255	48 207	701	54 367	31 189	1 392	146 156
• • • • • • • • • •	• • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •
			SEASON	ALLY ADJUSTE	ĒD		
2008-09							
March	9 542	49 016	465	54 435	31 395	1 253	147 340
June	10 180	48 698	475	52 216	30 817	1 262	144 818
2009-10							
September	10 886	46 454	501	53 818	30 578	1 215	144 594
December	11 103	47 614	473	53 194	30 607	1 246	145 430
March	10 825	46 634	467	55 084	30 773	1 409	146 331
June	10 143	47 738	483	53 627	31 790	1 442	146 311
2010-11							
September	9 338	47 835	536	53 215	31 501	1 482	144 949
December	8 912	48 339	524	54 140	31 686	1 475	146 132
March	9 023	48 052	701	55 169	31 297	1 377	146 647
• • • • • • • • • •	• • • • • • •		• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •
				TREND			
2008-09							
March	9 683	49 201	470	53 985	31 434	1 268	147 232
June	10 197	48 098	481	53 248	30 923	1 234	145 373
2009-10							
September	10 791	47 323	484	53 243	30 560	1 234	144 808
December	11 042	46 961	477	53 826	30 630	1 283	145 381
March	10 773	47 085	476	54 141	30 998	1 368	145 978
June	10 113	47 527	482	53 837	31 431	1 452	145 936
2010-11							
September	9 479	47 875	519	53 744	31 618	1 471	145 765
December	9 057	48 152	578	54 081	31 572	1 451	145 932
March	8 808	48 213	(b)647	54 876	31 395	1 417	146 373

⁽a) Reference year for chain volume estimates is 2008-09 (b) Break in series between this quarter and preceding quarter.



	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade			
	wiiiiiig %	wanuracturing %	waste services	wade	wave	services	Total %	
			OR	IGINAL				
2008-09								
March	5.1	-0.5	-0.7	-2.1	-3.0	-3.5	-1.3	
June	1.2	-0.7	2.1	-7.3	-4.1	-1.7	-3.8	
2009–10								
September	11.9	-4.1	5.5	2.6	3.8	-4.6	1.2	
December	-1.0	0.1	-5.5	5.0	-1.2	6.9	1.6	
March	1.2	-0.2	-1.4	1.6	-0.5	12.0	0.6	
June	-11.3	2.3	3.5	-6.5	1.1	0.1	-2.5	
2010-11								
September	-3.4	0.7	10.8	0.2	3.6	1.8	0.9	
December	-7.5	-1.2	-2.2	2.4	-0.8	3.8	-0.1	
March	5.2	1.2	33.8	-0.4	-2.2	-7.6	0.1	
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	
			SEASONAI	LLY ADJUST	ED			
2008-09								
March	1.6	-2.2	-0.7	-0.2	-2.0	-2.9	-1.1	
June	6.7	-0.6	2.1	-4.1	-1.8	0.7	-1.7	
2009–10								
September	6.9	-4.6	5.5	3.1	-0.8	-3.7	-0.2	
December	2.0	2.5	-5.5	-1.2	0.1	2.6	0.6	
March	-2.5	-2.1	-1.4	3.6	0.5	13.1	0.6	
June	-6.3	2.4	3.5	-2.6	3.3	2.3	0.0	
2010-11								
September	-7.9	0.2	10.8	-0.8	-0.9	2.8	-0.9	
December	-4.6	1.1	-2.2	1.7	0.6	-0.5	0.8	
March	1.2	-0.6	33.8	1.9	-1.2	-6.6	0.4	
• • • • • • • • • •	• • • • • •	• • • • • • • • • •		DEND	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	
			ı	REND				
2008–09								
March	2.6	-2.3	2.3	-0.9	-1.1	-1.3	-1.2	
June	5.3	-2.2	2.3	-1.4	-1.6	-2.7	-1.3	
2009–10								
September	5.8	-1.6	0.6	0.0	-1.2	0.0	-0.4	
December	2.3	-0.8	-1.4	1.1	0.2	4.0	0.4	
March	-2.4	0.3	-0.3	0.6	1.2	6.7	0.4	
June	-6.1	0.9	1.3	-0.6	1.4	6.1	0.0	
2010–11								
September	-6.3	0.7	7.7	-0.2	0.6	1.4	-0.1	
December	-4.5	0.6	11.3	0.6	-0.1	-1.4	0.1	
March	-2.7	0.1	(b)na	1.5	-0.6	-2.3	0.3	

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) Reference year for chain volume estimates is 2008-09

			Electricity, gas, water and	Wholesale	Retail			
	Mining	Manufacturing	waste services	trade	trade	services	Total	
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	
• • • • • • • • •	• • • • • • •	• • • • • • • • • •)	ORIGINAL	• • • • • • • • • • •		• • • • • • • • • • •	
2008–09								
March	10 930	50 087	483	51 443	30 929	1 283	145 155	
June	10 971	49 051	486	47 392	29 933	1 271	139 105	
2009–10								
September	11 214	46 272	508	49 336	31 217	1 221	139 768	
December	10 929	45 250	488	47 782	30 817	1 325	136 590	
March	11 318	46 094	497	48 371	30 818	1 499	138 597	
June	11 670	47 743	534	45 249	31 438	1 492	138 126	
2010-11								
September	12 020	48 543	605	45 655	32 520	1 529	140 872	
December	10 433	47 872	592	46 355	32 339	1 618	139 209	
March	11 792	49 570	795	46 718	32 213	1 503	142 591	
			SFASON	ALLY ADJUST	FD			
2008-09								
March	10 961	49 868	483	51 528	30 992	1 267	145 100	
June	10 915	48 946	486	48 528	30 699	1 285	140 860	
2009-10								
September	11 014	45 932	508	49 284	30 608	1 246	138 592	
December	11 170	45 943	488	46 747	30 600	1 299	136 245	
March	11 336	45 884	497	48 333	30 910	1 483	138 443	
June	11 601	47 613	534	46 440	32 206	1 508	139 901	
2010-11								
September	11 813	48 206	605	45 549	31 874	1 562	139 609	
December	10 675	48 561	592	45 340	32 130	1 584	138 882	
March	11 803	49 360	795	46 580	32 325	1 487	142 350	
							• • • • • • • • • • •	
				TREND				
2008-09	40.000		400	=1.011	04.44=	4 004	445.050	
March	10 933	50 297	486	51 214	31 147	1 281	145 358	
June	11 009	48 314	494	49 645	30 702	1 257	141 421	
2009–10								
September	11 023	46 530	494	48 370	30 516	1 270	138 202	
December	11 158	45 725	492	47 834	30 695	1 335	137 240	
March	11 438	46 134	507	47 368	31 179	1 433	138 059	
June	11 529	47 218	539	46 512	31 716	1 525	139 039	
2010–11								
September	11 442	48 100	579	45 907	32 033	1 556	139 618	
December	11 356	48 749	612	45 680	32 172	1 550	140 119	
March	11 352	49 225	(a) 786	46 017	32 232	1 531	141 144	

⁽a) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES, Chain volume measures(a)

\$m		waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • •	• • • • • • • • •	• • • • • • • • •	0010184	• • • • • • • • • •		• • • • • • • • •	• • • • • • • • •
			ORIGINAL				
0.740	00 470	0.550	50.740	00.000	00.040	47.405	00.404
							23 121
3 192	93 195	9 467	58 095	95 512	99 721	16 369	23 521
8 069	96 205	9 548	56 327	98 354	100 415	16 500	24 391
1 293							25 412
							24 281
6 017	91 012	8 790	61 541	96 239	101 953	15 840	24 843
3 176	92 362	9 085	58 760	96 923	102 185	16 490	26 141
3 510	93 447	8 229	62 383	100 015	112 367	17 695	27 221
7 058	84 334	8 513	54 524	94 712	99 607	16 500	25 633
		SEA	SONALLY AD.	JUSTED			
							23 317
2 592	93 104	9 354	55 913	96 024	79 633	16 937	23 467
7 978	94 010	8 889	56 419	97 290	78 249	16 564	23 322
0 336	97 069	9 204	56 452	101 197	80 122	16 632	23 478
9 146	98 374	8 933	57 166	98 835	80 949	16 264	24 477
4 894	90 915	8 707	59 142	96 609	80 594	16 401	24 972
3 047	90 113	8 508	58 863	95 843	79 867	16 588	25 040
2 466	90 328	8 577	59 503	97 116	80 504	16 857	25 222
9 333	89 719	8 797	59 717	98 341	79 677	16 664	25 781
			TREND				
2 165	01 833	(h)0 138	56 701	95 551	79 782	17 116	23 149
							23 305
4 030	93 393	9 390	30 411	90 032	19 551	10 901	25 505
6 862							23 407
							23 731
							24 310
2 986	(b)91 339	8 720	58 469	97 195	80 643	16 431	24 823
3 202	90 505	8 589	59 121	96 439	80 304	16 584	25 109
2 065	90 029	8 610	59 465	96 974	80 067	16 722	25 346
0 104	89 805	8 695	59 647	97 933	79 902	16 779	25 626
	1 293 6 997 6 017 3 176 3 510 7 058 2 898 2 592 7 978 0 336 9 146 4 894 3 047 2 466 9 333 •••••• 2 165 4 036 6 862 9 385 1 534 2 986 3 202 2 065	3 792 93 195 8 069 96 205 1 293 100 354 6 997 92 760 6 017 91 012 3 176 92 362 3 510 93 447 7 058 84 334 2 898 94 944 2 592 93 104 7 978 94 010 0 336 97 069 9 146 98 374 4 894 90 915 3 047 90 113 2 466 90 328 9 333 89 719 2 165 94 833 4 036 93 593 6 862 94 585 9 385 96 496 1 534 97 546 2 986 (b) 91 339 3 202 90 505 90 029	3 792 93 195 9 467 8 069 96 205 9 548 1 293 100 354 8 805 6 997 92 760 8 602 6 017 91 012 8 790 3 176 92 362 9 085 3 510 93 447 8 229 7 058 84 334 8 513 SEA SEA 2 898 94 944 10 010 2 592 93 104 9 354 7 978 94 010 8 889 0 336 97 069 9 204 9 146 98 374 8 933 4 894 90 915 8 707 3 047 90 113 8 508 2 466 90 328 8 577 9 333 89 719 8 797 2 165 94 833 (b) 9 438 4 036 93 593 9 396 6 862 94 585 9 206 9 385 96 496 9 005 1 534 97 546 8 915 2 986 (b) 91 339 8 720 3 202 90 505 8 589 2 065 90 029 8 610	3 792 93 195 9 467 58 095 8 069 96 205 9 548 56 327 1 293 100 354 8 805 59 178 6 997 92 760 8 602 52 205 6 017 91 012 8 790 61 541 3 176 92 362 9 085 58 760 3 510 93 447 8 229 62 383 7 058 84 334 8 513 54 524 SEASONALLY AD. 2 898 94 944 10 010 57 641 2 592 93 104 9 354 55 913 7 978 94 010 8 889 56 419 0 336 97 069 9 204 56 452 9 146 98 374 8 933 57 166 9 146 98 374 8 933 57 166 9 146 98 374 8 933 57 166 3 047 90 113 8 508 58 863 9 333 89 719 8 797 59 717 TREND TREND TREND TREND 6 862 94 585 9 206 56 200 9 385 96 496 9 005 56 567 1 534 97 546 8 915 57 529 2 986 (b) 91 339 8 720 58 469 3 202 90 505 8 589 59 121 2 065 90 029 8 610 59 465	3 792 93 195 9 467 58 095 95 512 8 069 96 205 9 548 56 327 98 354 1 293 100 354 8 805 59 178 104 449 6 997 92 760 8 602 52 205 95 125 6 017 91 012 8 790 61 541 96 239 3 176 92 362 9 085 58 760 96 923 3 510 93 447 8 229 62 383 100 015 7 058 84 334 8 513 54 524 94 712 SEASONALLY ADJUSTED 2 898 94 944 10 010 57 641 96 570 2 592 93 104 9 354 55 913 96 024 7 978 94 010 8 889 56 419 97 290 0 336 97 069 9 204 56 452 101 197 9 146 98 374 8 933 57 166 98 835 4 894 90 915 8 707 59 142 96 609 3 047 90 113 8 508 58 863 95 843 2 466 90 328 8 577 59 503 97 116 9 333 89 719 8 797 59 717 98 341 TREND TREND TREND TREND TREND TREND 3 066 94 96 9 005 56 567 99 369 1 534 97 546 8 915 57 529 98 874 2 986 (b) 91 339 8 720 58 469 97 195 3 202 90 505 8 589 59 121 96 439 2 065 90 029 8 610 59 465 96 974	3 792 93 195 9 467 58 095 95 512 99 721 8 069 96 205 9 548 56 327 98 354 100 415 1 293 100 354 8 805 59 178 104 449 111 586 6 997 92 760 8 602 52 205 95 125 100 322 6 017 91 012 8 790 61 541 96 239 101 953 3 176 92 362 9 085 58 760 96 923 102 185 3 510 93 447 8 229 62 383 100 015 112 367 7 058 84 334 8 513 54 524 94 712 99 607 SEASONALLY ADJUSTED 2 898 94 944 10 010 57 641 96 570 80 422 2 592 93 104 9 354 55 913 96 024 79 633 7 978 94 010 8 889 56 419 97 290 78 249 0 336 97 069 9 204 56 452 101 197 80 122 9 146 98 374 8 933 57 166 98 835 80 49 4	3 792 93 195 9 467 58 095 95 512 99 721 16 369 8 069 96 205 9 548 56 327 98 354 100 415 16 500 1 293 100 354 8 805 59 178 104 449 111 586 17 440 6 997 92 760 8 602 52 205 95 125 100 322 16 097 6 017 91 012 8 790 61 541 96 239 101 953 15 840 3 176 92 362 9 085 58 760 96 923 102 185 16 490 3 510 93 447 8 229 62 383 100 015 112 367 17 695 7 058 84 334 8 513 54 524 94 712 99 607 16 500 SEASONALLY ADJUSTED 2 898 94 944 10 010 57 641 96 570 80 422 17 330 2 592 93 104 9 354 55 913 96 024 79 633 16 937 7 978 94 010 8 889 56 419 97 290 78 249 16 564 0 336 97 069 9 204 56 452 101 197 80 122 16 632 9 146 98 374 8 933 57 166 98 835 80 949 16 264 4 894 90 915 8 707 59 142 96 609 80 594 16 401 3 3 047 90 113 8 508 58 863 95 843 79 867 16 588 2 2466 90 328 8 577 59 503 97 116 80 504 16 867 9 333 89 719 8 797 59 717 98 341 79 677 16 664 TREND TREND TREND TREND TREND TREND 10 30 30 9 396 56 411 96 632 79 537 16 967 6 682 94 585 9 206 56 200 98 323 79 297 16 706 9 385 96 496 9 005 56 567 99 369 79 811 16 470 1 534 97 546 8 915 57 529 98 874 80 483 16 375 2 986 (b) 91 339 8 720 58 469 97 195 80 643 16 431 3 202 90 505 8 589 59 121 96 439 80 304 16 584 2 065 90 029 8 610 59 465 96 974 80 067 16 722

⁽a) Reference year for chain volume estimates is 2008-09 (b) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES, Chain volume measures(a) ${\it continued}$

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
			ORIG	INAL			
2008-09							
March	16 679	10 253	14 929	30 146	14 097	5 518	10 849
June	16 829	10 958	14 349	33 280	14 196	5 590	11 743
2009-10							
September	16 554	10 066	16 316	33 729	14 570	5 678	11 118
December	17 723	9 789	16 772	34 978	15 248	5 677	11 603
March	16 667	8 560	15 587	31 761	14 800	5 132	10 951
June	17 607	9 406	15 994	36 273	15 416	5 368	10 983
2010-11							
September	17 211	8 762	16 378	36 729	15 907	5 307	11 149
December	17 901	9 477	16 184	39 492	16 922	5 664	10 875
March	17 008	8 352	15 272	34 861	15 777	5 616	10 061
		:	SEASONALLY	Y ADJUSTED			
2008-09							
March	17 153	11 051	15 476	32 764	14 490	5 677	11 051
June	16 858	10 607	14 730	32 670	14 179	5 575	11 733
2009-10							
September	16 721	9 980	15 989	33 086	14 478	5 693	10 998
December	17 080	9 476	16 104	33 595	14 975	5 542	11 508
March	17 118	9 240	16 132	34 565	15 202	5 265	11 161
June	17 621	9 100	16 455	35 551	15 405	5 343	10 981
2010-11							
September	17 391	8 700	16 022	36 052	15 791	5 329	11 024
December	17 270	9 168	15 526	37 947	16 605	5 537	10 786
March	17 434	9 020	15 834	37 936	16 212	5 754	10 258
			TRE	N D			
2008–09							
March	17 088	11 092	15 530	32 887	14 419	5 664	11 378
June	16 908	10 563	15 314	32 748	14 252	5 655	11 364
2009–10							
September	16 825	9 994	15 583	33 025	14 514	5 612	11 344
December	16 982	9 552	16 060	33 695	14 855	5 500	11 294
March	17 254	9 204	16 322	34 483	15 164	5 364	11 181
June	17 417	9 003	16 222	35 439	15 511	5 294	11 107
2010-11							
September	17 422	8 952	16 015	36 451	15 899	5 386	10 915
December	17 382	8 981	15 789	37 394	16 245	5 539	10 698
March	17 342	9 047	15 625	38 212	16 488	5 672	10 478

⁽a) Reference year for chain volume estimates is 2008-09 (b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a)

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •		• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	-2.8	-11.3	13.2	-12.0	-4.7	-10.0	-3.6	-6.8
June	7.6	4.2	-0.9	10.2	2.8	1.1	-4.5	1.7
2009-10								
September	9.8	3.2	0.9	-3.0	3.0	0.7	0.8	3.7
December	6.7	4.3	-7.8	5.1	6.2	11.1	5.7	4.2
March	-8.4	-7.6	-2.3	-11.8	-8.9	-10.1	-7.7	-4.4
June	19.2	-1.9	2.2	17.9	1.2	1.6	-1.6	2.3
2010-11								
September	-5.1	1.5	3.4	-4.5	0.7	0.2	4.1	5.2
December	0.6	1.2	-9.4	6.2	3.2	10.0	7.3	4.1
March	-12.1	-9.8	3.5	-12.6	-5.3	-11.4	-6.8	-5.8
• • • • • • • • • • • • • • • • • • • •			SFA	SONALLY AD.	IIISTED		• • • • • • • • • • • • •	
			OLA	SOWNEET ND.	00125			
2008-09								
March	4.6	-2.7	14.6	1.1	2.3	1.5	2.1	1.9
June	-0.7	-1.9	-6.6	-3.0	-0.6	-1.0	-2.3	0.6
2009–10								
September	12.6	1.0	-5.0	0.9	1.3	-1.7	-2.2	-0.6
December	4.9	3.3	3.5	0.1	4.0	2.4	0.4	0.7
March	-2.4	1.3	-3.0	1.3	-2.3	1.0	-2.2	4.3
June	11.7	-7.6	-2.5	3.5	-2.3	-0.4	0.8	2.0
2010-11								
September	-3.4	-0.9	-2.3	-0.5	-0.8	-0.9	1.1	0.3
December	-1.1	0.2	0.8	1.1	1.3	0.8	1.6	0.7
March	-6.0	-0.7	2.6	0.4	1.3	-1.0	-1.1	2.2
		• • • • • • • • • • •	• • • • • • • • • • • •	TDEND			• • • • • • • • • • • •	• • • • • • • • •
				TREND				
2008-09								
March	-1.5	-3.3	(b)na	-2.1	0.2	0.9	0.2	0.2
June	4.4	-1.3	-0.4	-0.7	1.1	-0.3	-0.9	0.7
2009–10								
September	6.4	1.1	-2.0	-0.4	1.7	-0.3	-1.5	0.4
December	5.4		-2.0 -2.2	0.7	1.1	-0.3 0.6	-1.5 -1.4	1.4
March	4.4	2.0 1.1	-2.2 -1.0	1.7	-0.5	0.8	-0.6	2.4
June	2.8	(b)na	-1.0 -2.2	1.6	-1.7	0.8	0.3	2.4
	2.0	(5)114	2.2	1.0	1.1	0.2	0.5	2.1
2010–11	0.4	0.0	4 =		2.2	2 .	2.2	4.0
September	0.4	-0.9	-1.5	1.1	-0.8	-0.4	0.9	1.2
December March	-2.1	-0.5	0.2	0.6	0.6	-0.3	0.8	0.9
ivialUII	-3.8	-0.2	1.0	0.3	1.0	-0.2	0.3	1.1

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) Reference year for chain volume measures is 2008-09



SALES OF GOODS AND SERVICES, Chain volume measures - Percentage change from previous quarter(a) continued

	Information media and tele- communications	Financial and insurance services(b)		Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	ORIG	INAL		• • • • • • • • •	• • • • • • • • • •
2008-09							
March	-7.5	-13.9	-14.7	-12.9	-5.6	-4.4	-7.0
June	0.9	6.9	-3.9	10.4	0.7	1.3	8.2
2009–10							
September	-1.6	-8.1	13.7	1.3	2.6	1.6	-5.3
December	7.1	-2.8	2.8	3.7	4.7	0.0	4.4
March	-6.0	-12.6	-7.1	-9.2	-2.9	-9.6	-5.6
June	5.6	9.9	2.6	14.2	4.2	4.6	0.3
2010-11							
September	-2.2	-6.8	2.4	1.3	3.2	-1.1	1.5
December	4.0	8.2	-1.2	7.5	6.4	6.7	-2.5
March	-5.0	-11.9	-5.6	-11.7	-6.8	-0.8	-7.5
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	SEASONALLY	Y ADJUSTED	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
2008–09							
March	-1.2	-4.5	-5.3	-1.5	-1.1	0.8	-4.4
June	-1.7	-4.0	-4.8	-0.3	-2.1	-1.8	6.2
2009–10							
September	-0.8	-5.9	8.5	1.3	2.1	2.1	-6.3
December	2.2	-5.0	0.7	1.5	3.4	-2.6	4.6
March	0.2	-2.5 1.5	0.2	2.9	1.5	-5.0	-3.0
June	2.9	-1.5	2.0	2.9	1.3	1.5	-1.6
2010–11							
September	-1.3	-4.4	-2.6	1.4	2.5	-0.3	0.4
December	-0.7	5.4	-3.1	5.3	5.2	3.9	-2.2
March	1.0	-1.6	2.0	0.0	-2.4	3.9	-4.9
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	TRE	END		• • • • • • • • •	• • • • • • • • • •
2008-09							
2008–09 March	-1.2	-3.1	-3.5	-1.0	-4.3	0.5	0.2
June	-1.2 -1.1	-4.8	-3.5 -1.4	-0.4	-1.2	-0.2	-0.1
	1.1	0	1.7	0.4	1.2	5.2	0.1
2009–10 September	O.F.	E 4	1.0	0.0	1.0	0.0	0.0
September	-0.5	-5.4 -4.4	1.8	0.8	1.8	-0.8 -2.0	-0.2 -0.4
December March	0.9 1.6	−4.4 −3.6	3.1 1.6	2.0 2.3	2.3 2.1	−2.0 −2.5	-0.4 -1.0
June	0.9	-3.0 -2.2	-0.6	2.8	2.3	-2.5 -1.3	-0.7
2010–11	3.0		3.3	2.0	2.0	1.0	3
September	0.0	-0.6	-1.3	2.9	2.5	1.7	-1.7
December	-0.2	0.3	-1.4	2.6	2.2	2.8	-2.0
March	-0.2	0.7	-1.0	2.2	1.5	2.4	-2.1

⁽a) Reference year for chain volume measures is 2008-09

See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



SALES OF GOODS AND SERVICES, Current prices

			Electricity, gas,			A	Accommodation	Transport,
			water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	41 174	87 606	9 687	52 629	91 531	75 738	17 230	22 601
June	35 469	91 890	9 689	57 878	92 223	77 620	16 588	23 257
2009–10								
September	34 730	95 412	10 116	56 409	95 513	77 770	16 845	24 316
December	36 401	97 984	9 456	59 435	98 943	87 025	18 056	25 951
March	35 092	92 727	9 545	52 878	92 042	77 880	16 824	24 642
June	49 940	91 553	10 009	62 727	94 610	80 160	16 502	24 966
2010-11								
September	50 765	92 780	10 647	60 382	95 386	79 912	17 292	26 626
December	48 693	94 257	9 822	64 572	96 975	88 255	18 850	28 103
March	45 550	86 933	10 368	56 833	93 939	78 186	17 672	26 279
			SFAS	ONALLY ADJU	JSTED			
			02/10	0				
2008-09								
March	43 213	93 053	10 204	57 535	95 209	79 267	17 455	23 357
June	34 608	91 869	9 519	55 722	92 501	79 242	17 194	23 915
2009-10								
September	34 404	93 268	9 364	56 489	94 573	78 963	16 963	24 070
December	35 984	94 734	9 953	56 691	95 993	80 591	17 107	24 724
March	36 872	98 301	9 952	57 889	95 668	81 485	17 032	25 469
June	48 726	91 512	9 853	60 311	94 902	81 819	17 121	25 664
2010-11								
September	50 285	90 578	9 900	60 470	94 457	81 159	17 438	26 358
December	48 209	91 075	10 326	61 580	94 165	81 732	17 837	26 784
March	47 842	92 383	10 756	62 227	97 346	81 796	17 882	27 150
				TREND				
2008–09								
March	43 500	94 560	(a) 9 672	56 783	94 658	79 181	17 207	23 688
June	(a)35 704	92 211	9 666	56 290	93 788	79 132	17 213	23 733
2009-10								
September	34 420	92 961	9 652	56 203	94 370	79 516	17 106	24 165
December	35 477	95 337	9 737	56 868	95 348	80 412	17 009	24 743
March	38 120	97 075	9 889	58 228	95 677	81 270	17 043	25 292
June	(a) 47 477	(a)91 479	9 905	59 620	94 893	81 619	17 193	25 828
2010-11								
September	49 151	91 205	10 019	60 742	94 586	81 559	17 447	26 294
December	49 652	91 268	10 310	61 533	95 126	81 599	17 724	26 753
March	49 444	91 850	10 665	62 105	96 184	81 722	17 973	27 189

⁽a) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES, Current prices ${\it continued}$

	Information media and tele- communications	Financial and insurance services(a)		scientific and technical services	Administrative and support services	Arts and recreation services	Other services
	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
			ORIG	SINAL			
2008-09							
March	16 789	^ 10 237	14 822	30 332	14 220	5 528	10 587
June	16 983	^ 10 984	14 247	33 279	14 211	5 623	11 526
2009–10							
September	16 908	10 193	15 924	33 387	14 738	5 796	11 141
December	17 819	9 962	16 404		15 454	5 813	11 527
March	16 801	8 780	15 282		15 076	5 303	11 100
June	17 796	9 701	15 888		15 813	5 580	11 282
2010–11							
September	17 467	9 095	16 323	37 117	16 447	5 553	11 459
December	18 222	9 875	16 275		17 536	5 951	11 417
March	17 380	8 833	15 450	35 559	16 516	5 990	10 784
Water	17 300	0 000	15 450	33 333	10 310	3 330	10 704
• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
		;	SEASONALL	Y ADJUSTED			
0000 00							
2008–09	17 504	11.024	1E E00	20.007	14 575	F 640	10.000
March June	17 504 17 018	11 034 10 634	15 529 14 569		14 575 14 159	5 640 5 678	10 960 11 453
	17 010	10 034	14 309	32 120	14 159	3016	11 433
2009–10							
September	17 056	10 106	15 596		14 690	5 757	11 021
December	16 985	9 644	15 671		15 187	5 689	11 336
March	17 457	9 478	16 005		15 440	5 397	11 488
June	17 833	9 387	16 281	35 667	15 787	5 646	11 213
2010–11							
September	17 625	9 030	15 955		16 377	5 511	11 336
December	17 394	9 552	15 552		17 228	5 825	11 224
March	18 028	9 539	16 189	38 666	16 923	6 098	11 167
			TRE	END			
2008–09							
March	17 217	11 090	15 521		14 476	5 675	11 267
June	17 143	10 601	15 124	32 695	14 340	5 711	11 169
2009-10							
September	17 029	10 101	15 251	32 820	14 652	5 700	11 226
December	17 128	9 728	15 710	33 488	15 056	5 634	11 310
March	17 445	9 438	16 072	34 415	15 449	5 542	11 344
June	17 620	9 282	16 071	35 561	15 905	5 513	11 352
2010-11							
September	17 648	9 288	15 961	36 757	16 430	5 632	11 277
December	17 667	9 388	15 876		16 884	5 820	11 227
March	17 756	9 539	15 884	38 939	17 207	5 994	11 196

and should be used with caution

estimate has a relative standard error of 10% to less than 25% (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Australian Capital Territory			
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m			
• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • •			
ORIGINAL											
2008-09											
March	150 199	121 499	100 370	33 300	74 791	8 147	5 874	6 531			
June	156 078	125 211	101 393	33 592	74 011	8 132	5 856	^ 7 193			
2009–10											
September	160 402	125 893	104 830	33 851	73 430	7 944	6 105	6 741			
December	168 927	132 373	106 355	36 122	79 495	8 673	6 316	6 758			
March	153 849	124 389	94 349	33 676	78 957	8 655	5 569	6 313			
June	164 361	131 880	106 303	35 156	83 509	8 489	6 173	6 935			
2010–11											
September	166 894	132 662	107 649	33 966	84 005	^ 8 503	6 667	^ 6 907			
December	173 797	140 591	107 877	36 057	88 120	8 852	6 669	6 916			
March	159 798	129 470	98 718	32 768	84 503	8 534	5 802	6 681			
• • • • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • •			
			SEASONALL	Y ADJUS	TED						
2000 00											
2008–09 March	158 517	128 296	107 968	34 434	77 993	8 273	6 421	6 981			
June	156 167	124 639	101 467	33 299	74 002	8 224	5 866	6 940			
	100 101	12+ 000	101 401	33 233	14 002	0 22-	3 000	0 0 40			
2009–10	150 120	10F 227	102 169	24.446	72 117	0.000	E 000	6 667			
September December	159 138 161 651	125 337 126 969	102 169	34 146 34 970	73 117 76 718	8 028 8 370	5 880 6 024	6 664			
March	162 382	131 032	101 739	34 833	82 294	8 775	6 067	6 719			
June	164 458	131 348	106 368	34 837	83 485	8 590	6 211	6 698			
2010–11											
September	165 489	132 128	104 823	34 278	83 665	8 600	6 414	6 824			
December	166 394	134 965	103 275	34 901	85 056	8 543	6 362	6 837			
March	168 620	136 169	106 276	33 889	88 037	8 640	6 310	7 094			
• • • • • • • • • • • • • • • • • • • •	• • • • • • • •	• • • • • • • •	TD	END	• • • • • • • •	• • • • • • • •	• • • • • • •				
			110	LND							
2008-09											
March	158 063	126 523	107 727	34 134	78 248	8 552	6 304	6 970			
June	157 571	125 452	103 519	33 835	74 550	8 166	6 036	6 861			
2009–10											
September	158 828	125 716	101 262	34 126	73 802	8 137	5 903	6 751			
December	160 929	127 422	101 527	34 654	77 052	8 385	5 950	6 671			
March	162 898	129 806	103 158	34 888	82 339	8 593	6 101	6 680			
June	164 168	131 510	104 299	34 779	(b)81 844	8 662	6 240	6 726			
2010-11											
September	165 438	132 875	104 790	34 606	84 114	8 604	6 332	6 796			
December	166 820	134 426	104 857	34 430	85 737	8 579	6 367	6 902			
March	168 210	136 184	104 863	34 203	87 290	8 604	6 356	7 032			

 $[\]hat{\ }$ estimate has a relative standard error of 10% to less than 25% and should be used with caution

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

⁽b) Break in series between this quarter and preceding quarter.



SALES OF GOODS AND SERVICES BY STATE(a), Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(b)	Northern Territory(b)	Australian Capital Territory(b)
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • •	ORIGINAL	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
2008-09								
March	-9.9	-7.8	-15.1	-6.9	-12.6	-15.4	-14.0	-7.4
June	3.9	3.1	1.0	0.9	-1.0	-0.2	-0.3	10.1
2009–10								
September	2.8	0.5	3.4	0.8	-0.8	-2.3	4.2	-6.3
December	5.3	5.1	1.5	6.7	8.3	9.2	3.5	0.2
March	-8.9	-6.0	-11.3	-6.8	-0.7	-0.2	-11.8	-6.6
June	6.8	6.0	12.7	4.4	5.8	-1.9	10.9	9.8
2010–11								
September	1.5	0.6	1.3	-3.4	0.6	0.2	8.0	-0.4
December	4.1	6.0	0.2	6.2	4.9	4.1	0.0	0.1
March	-8.1	-7.9	-8.5	-9.1	-4.1	-3.6	-13.0	-3.4
								• • • • • • • •
			SEASO	NALLY ADJ	USTED			
2008-09								
March	-0.6	1.7	-4.5	-0.6	-5.5	-11.0	-1.6	0.8
June	-1.5	-2.9	-6.0	-3.3	-5.1	-0.6	-8.7	-0.6
2009–10								
September	1.9	0.6	0.7	2.5	-1.2	-2.4	0.2	-3.9
December	1.6	1.3	-0.4	2.4	4.9	4.3	2.5	0.0
March	0.5	3.2	-0.2	-0.4	7.3	4.8	0.7	0.8
June	1.3	0.2	4.7	0.0	1.4	-2.1	2.4	-0.3
2010-11								
September	0.6	0.6	-1.5	-1.6	0.2	0.1	3.3	1.9
December	0.5	2.1	-1.5	1.8	1.7	-0.7	-0.8	0.2
March	1.3	0.9	2.9	-2.9	3.5	1.1	-0.8	3.8
• • • • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • • •	TREND	• • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •
				INCIND				
2008-09								
March	-1.2	-1.4	-4.0	-2.1	-4.4	-4.7	-2.8	-0.7
June	-0.3	-0.8	-3.9	-0.9	-4.7	-4.5	-4.2	-1.6
2009–10								
September	0.8	0.2	-2.2	0.9	-1.0	-0.4	-2.2	-1.6
December	1.3	1.4	0.3	1.5	4.4	3.0	0.8	-1.2
March	1.2	1.9	1.6	0.7	6.9	2.5	2.5	0.1
June	0.8	1.3	1.1	-0.3	(c)na	0.8	2.3	0.7
2010-11								
September	0.8	1.0	0.5	-0.5	2.8	-0.7	1.5	1.0
December	0.8	1.2	0.1	-0.5	1.9	-0.3	0.6	1.6
March	8.0	1.3	0.0	-0.7	1.8	0.3	-0.2	1.9

na not available

⁽a) State sales data should be used with caution. See paragraph 13 of the Technical Note.

⁽b) The relative standard error on the movement estimates for these states are significantly higher than those for the larger states, and the quarterly movement estimates should be used with caution.

⁽c) $\;\;$ Break in series between this quarter and preceding quarter.



COMPANY PROFITS BEFORE INCOME TAX, Current prices

			Electricity,			Δι	commodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	15 173	^ 1 788	1 069	^ 2 833	3 215	2 212	^ 650	1 154
June	12 779	4 135	1 160	^ 2 419	3 757	2 923	^ 526	^1297
2009–10								
	10.011	F 001	1 200	A 2 200	2 404	0.545	A 700	A 1 600
September	10 011	5 001	1 328	^ 3 302	3 491	2 545	^ 728	^1622
December	10 349	5 739	919	3 690	5 070	4 286	1 057	2 080
March June	10 453 19 076	5 461 6 011	948 1 114	^ 2 716 4 588	3 495 2 938	2 269 2 547	^ 721 ^ 503	1 477 1 496
	19070	0 011	1 114	4 366	2 936	2 541	505	1 490
2010–11								
September	20 880	6 747	1 231	^ 3 349	4 330	2 624	811	2 365
December	18 666	5 234	914	^ 3 140	4 762	4 304	1 001	2 783
March	16 750	4 838	778	^ 2 161	4 061	2 368	726	1 678
			• • • • • • • • • • •					
			SEAS	ONALLY ADJU	STED			
2008-09								
March	15 390	2 101	1 177	3 757	3 664	2 852	704	1 306
June	12 858	4 235	1 123	2 150	3 951	3 504	706	1 575
2009-10								
September	9 540	4 400	1 022	3 306	3 310	2 763	662	1 636
December	10 636	5 556	1 196	3 328	4 603	2 939	883	1 599
March	10 637	6 419	1 055	3 601	3 934	2 914	776	1 674
June	19 251	6 139	1 072	3 999	3 158	2 979	690	1 818
2010-11								
September	19 783	5 906	962	3 335	4 149	2 889	749	2 371
December	19 201	5 102	1 154	2 896	4 279	2 962	817	2 142
March	17 084	5 677	880	2 851	4 488	3 036	782	1 914
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	TDEND	• • • • • • • • • • • • •			• • • • • • • • •
				TREND				
2008-09								
March	16 960	3 173	1 092	3 051	3 585	2 936	675	1 359
June	(a) 11 389	3 495	1 118	2 911	3 659	3 122	694	1 517
	(4) 11 000	0 .00	1 110	2 022	0 000	0 122	00.	202.
2009–10								
September	10 621	4 591	1 115	3 004	3 941	3 041	748	1 602
December	10 374	5 609	1 107	3 347	3 986	2 923	783	1 615
March	10 887	6 140	1 084	3 732	3 857	2 892	776	1 712
June	(a) 18 829	6 187	1 061	3 691	3 741	2 939	748	1 950
2010-11								
September	19 415	5 801	1 038	3 411	3 873	2 937	747	2 144
December	19 517	5 504	1 019	3 045	4 249	2 965	781	2 150
March	19 310	5 382	983	2 831	4 472	3 000	803	2 057

estimate has a relative standard error of 10% to less than 25% and should (a) Break in series between this quarter and preceding quarter. be used with caution



COMPANY PROFITS BEFORE INCOME TAX, Current prices continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Tota
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
2008–09				0111 G111112				
March	1 830	*-78	^1560	**98	**-326	545	*633	32 35
June	2 407	*2 973	**1 227	**300	**-19	654	^ 687	37 22
2009–10								
September	2 263	4 182	3 200	^ 1 242	^ 491	708	^ 794	40 90
December	2 547	^ 1 844	*1 395	^ 477	^ 756	742	^1065	42 01
March	2 175	2 144	2 852	^ 1 743	*338	596	^881	38 27
June	2 461	*-416	2 555	^ 2 653	*312	667	^ 543	47 04
2010–11								
September	2 083	3 309	2 874	2 227	^ 644	730	1 041	55 24
December	2 482	^ 4 277	3 720	^ 1 691	*838	671	^ 906	55 38
March	2 160	2 470	^ 2 103	*244	**362	797	^ 915	42 41
			SEASO	NALLY ADJUS	STED			
2008–09								
March	1 921	-78	1 632	627	-221	588	680	36 09
June	2 495	2 973	1 409	116	24	700	700	38 51
2009–10								
September	2 381	4 182	3 208	1 178	400	679	738	39 40
December	2 255	1 844	1 125	194	692	680	1 061	38 59
March	2 274	2 144	2 925	2 280	450	644	928	42 65
June	2 525	-416	2 751	2 464	360	710	562	48 06
2010–11								
September	2 204	3 309	2 884	2 154	548	699	975	52 91
December	2 198	4 277	3 433	1 419	768	611	907	52 16
March	2 267	2 470	2 184	781	481	848	962	46 70
• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	TDEND	• • • • • • • • • • • •	• • • • • • • • • • •		• • • • • • • •
				TREND				
2008–09	2.42.	4.000	4.05=		222	242	222	
March	2 194	-1 062	1 825	533	-222	618	680	37 39
June	2 293	2 009	1 892	402	56	665	705	(b)35 92
2009–10								
September	2 341	3 606	2 055	560	389	683	736	39 03
December	2 350	2 579	2 244	1 084	538	676	761	39 97
March	2 336	1 318	2 419	(b) 1 827	504	678	802	40 96
June	2 346	1 399	2 792	2 299	476	673	856	(b) 49 98
010–11								
September	2 299	2 463	3 060	2 107	539	679	908	51 42
December	2 237	3 288	2 898	1 477	612	709	943	51 39
March	2 200	3 601	2 708	981	626	757	961	50 67

used with caution

estimate has a relative standard error of 25% to 50% and should be used with (a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this caution

estimate has a relative standard error of 10% to less than 25% and should be ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

industry

⁽b) Break in series between this quarter and preceding quarter.



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter

			Electricity,			А	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	0.0101111	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008–09								
March	-15.2	-58.2	51.9	-12.8	-16.2	-43.0	-19.4	-29.4
June	-15.8	131.3	8.5	-14.6	16.9	32.2	-19.2	12.3
2009-10								
September	-21.7	20.9	14.5	36.5	-7.1	-12.9	38.6	25.1
December	3.4	14.8	-30.8	11.7	45.3	68.4	45.1	28.2
March	1.0	-4.8	3.2	-26.4	-31.1	-47.1	-31.8	-29.0
June	82.5	10.1	17.5	68.9	-16.0	12.3	-30.2	1.3
2010-11								
September	9.5	12.3	10.5	-27.0	47.4	3.0	61.2	58.1
December	-10.6	-22.4	-25.8	-6.2	10.0	64.0	23.4	17.7
March	-10.3	-7.6	-14.8	-31.2	-14.7	-45.0	-27.5	-39.7
• • • • • • • • • •	• • • • • •			• • • • • • • • • •	• • • • • • • • • •			• • • • • • • • •
			SEAS	SONALLY ADJ	IUSTED			
2008-09								
March	-16.2	-48.6	24.4	32.4	8.8	8.2	8.8	4.6
June	-16.5	101.6	-4.6	-42.8	7.8	22.9	0.3	20.7
2009-10								
September	-25.8	3.9	-9.0	53.8	-16.2	-21.1	-6.3	3.8
December	11.5	26.3	17.1	0.6	39.0	6.4	33.4	-2.2
March	0.0	15.5	-11.8	8.2	-14.5	-0.9	-12.1	4.7
June	81.0	-4.4	1.6	11.0	-19.7	2.2	-11.0	8.6
2010-11								
September	2.8	-3.8	-10.3	-16.6	31.4	-3.0	8.5	30.4
December	-2.9	-13.6	19.9	-13.2	3.1	2.5	9.1	-9.7
March	-11.0	11.3	-23.7	-1.5	4.9	2.5	-4.3	-10.6
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				TREND				
2008-09								
March	-5.7	-22.1	8.1	-5.1	-6.0	12.1	-3.2	11.5
June	(a)na	10.1	2.4	-4.6	2.1	6.3	2.8	11.6
2009–10								
September	-6.7	31.3	-0.2	3.2	7.7	-2.6	7.9	5.6
December	-2.3	22.2	-0.8	11.4	1.1	-3.9	4.7	0.8
March	4.9	9.5	-2.0	11.5	-3.2	-1.1	-1.0	6.0
June	(a)na	0.8	-2.1	-1.1	-3.0	1.6	-3.6	13.9
2010–11								
September	3.1	-6.2	-2.1	-7.6	3.5	-0.1	-0.1	10.0
December	0.5	-5.1	-1.9	-10.7	9.7	0.9	4.6	0.3
March	-1.1	-2.2	-3.6	-7.0	5.3	1.2	2.8	-4.4

na not available

⁽a) Break in series between this quarter and preceding quarter.



COMPANY PROFITS BEFORE INCOME TAX, Current prices - Percentage change from previous quarter *continued*

Information Financial and Rental, hiring Professional, Administrative media and teleinsurance and real scientific and recreation Other and support communications services(a) estate services technical services services services services Total ORIGINAL 2008-09 -29.398.6 20.8 -90.3-8.7-7.5-11.9March -13.194.2 31.6 3 920.1 -21.3 19.9 8.5 15.1 2009-10 September -6.0 40.7 160.7 314.0 2 691.7 8.3 15.6 9.9 December 12.5 -55.9-56.4-61.654.0 4.7 34.0 2.7 March -14.616.2 104.5 265.8 -55.3 -19.7 -17.3 -8.9 -7.8 June 13.2 -119.4-10.452.2 11.9 -38.322.9 2010-11 September -15.4896.3 12.5 -16.1 106.6 9.5 91.7 17.4 December 19.1 29.3 29.4 -24.130.2 -8.1 -13.0 0.3 March -13.0-42.3-43.5-85.6-56.818.8 1.0 -23.4SEASONALLY ADJUSTED 2008-09 -16.198.6 57.0 -13.638.3 4.1 0.5 7.3 March 29.9 3 920.1 -81.4 110.7 19.1 6.7 2009-10 September -4.640.7 127.6 912.8 1 597.0 -3.0 5.5 2.3 December -5.3-55.9-64.9-83.573.0 0.1 43.8 -2.1March 0.8 16.2 160.0 1 076.0 -35.0 -5.4 -12.610.5 June 11.0 -119.4-5.98.1 -20.010.3 -39.412.7 2010-11 -12.7896.3 52.3 -1.573.3 September 4.8 -12.610.1 December -0.329.3 19.0 -34.140.2 -12.7-6.9-1.4-45.0 March 3.1 -42.3-36.4-37.438.9 6.1 -10.5

			Т	REND				
2008-09								
March	1.6	39.4	0.0	-45.5	9.4	10.1	0.0	-3.7
June	4.5	289.2	3.7	-24.5	125.3	7.5	3.7	(b)na
2009–10								
September	2.1	79.5	8.6	39.3	591.4	2.8	4.5	8.6
December	0.4	-28.5	9.2	93.4	38.6	-1.0	3.4	2.4
March	-0.6	-48.9	7.8	(b)na	-6.5	0.2	5.3	2.5
June	0.4	6.1	15.5	25.8	-5.6	-0.7	6.8	(b)na
2010-11								
September	-2.0	76.0	9.6	-8.4	13.3	0.8	6.1	2.9
December	-2.7	33.5	-5.3	-29.9	13.5	4.4	3.8	-0.1
March	-1.7	9.5	-6.5	-33.5	2.4	6.8	1.9	-1.4

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



COMPANY GROSS OPERATING PROFITS, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	20 692	5 297	2 192	3 291	4 038	2 918	1 150	2 738
June	14 953	6 649	2 358	3 100	4 413	3 565	1 019	3 363
2009–10								
September	14 415	7 541	2 511	3 969	4 116	3 218	1 158	3 282
December	14 175	8 412	2 027	4 610	5 953	5 078	1 518	3 935
March	14 948	8 250	2 032	2 924	4 349	2 908	1 173	3 291
June	24 390	9 081	2 291	4 966	4 006	3 290	1 089	3 367
2010-11								
September	25 267	8 797	2 442	^ 3 624	5 001	3 349	1 276	4 174
December	23 116	8 302	2 136	3 760	5 454	5 068	1 464	4 661
March	19 990	7 594	2 022	^ 2 680	4 835	3 048	1 205	3 718
			SEAS	ONALLY ADJU	JSTED			
2008–09								
March	21 933	5 935	2 355	4 017	4 531	3 601	1 227	2 991
June	15 020	6 563	2 243	2 848	4 665	4 051	1 187	3 603
2009–10								
September	13 883	7 185	2 264	4 054	3 949	3 493	1 070	3 264
December	13 934	8 071	2 230	4 132	5 313	3 668	1 356	3 437
March	15 718	9 213	2 176	3 607	4 844	3 588	1 248	3 598
June	24 738	8 996	2 198	4 545	4 300	3 706	1 271	3 614
2010–11								
September	24 347	8 418	2 205	3 701	4 803	3 678	1 185	4 158
December	22 545	7 903	2 331	3 355	4 819	3 635	1 297	4 042
March	21 068	8 494	2 169	3 346	5 376	3 774	1 284	4 085
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				TREND				
2008–09								
March	22 007	6 571	2 242	3 470	4 557	3 605	1 179	3 098
June	(a) 15 171	6 411	2 277	3 546	4 388	3 774	1 167	3 310
	(a)15 171	0 411	2211	3 340	4 366	3 1 1 4	1 107	3 310
2009–10								
September	14 017	7 164	2 265	3 710	4 582	3 721	1 191	3 423
December	14 342	8 217	2 217	3 936	4 753	3 621	1 243	3 438
March June	15 738 (a) 23 825	8 881 9 007	2 192	4 128	4 779 4 655	3 616	1 273	3 542
	(a) 23 823	8 907	2 201	4 027	4 655	3 665	1 257	3 777
2010–11								
September	24 007	8 515	2 233	3 815	4 656	3 671	1 239	3 962
December	23 461	8 229	2 247	3 515	4 939	3 694	1 261	4 083
March	22 877	8 163	2 236	3 294	5 195	3 717	1 282	4 135

estimate has a relative standard error of 10% to less than 25% and (a) Break in series between this quarter and preceding quarter. should be used with caution



COMPANY GROSS OPERATING PROFITS, Current prices continued

	Information	Financial and	Rental, hiring	Professional,	Administrative	Arts and	046	
	media and tele- communications	insurance services(a)	and real	scientific and technical services	and support services	recreation services	Other services	Total
	communications	3ervice3(a)	estate services	technical services	Services	3el vices	Services	rotar
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •		• • • • • • • • •	• • • • • • • • •	• • • • • • • •
				ORIGINAL				
2008-09								
March	4 656	**1 433	3 484	**721	**-100	732	*732	53 972
June	4 710	^ 1 677	3 483	**730	**217	835	^ 724	51 795
2009–10								
September	4 627	^ 1 032	4 221	^ 2 030	870	896	^ 735	54 620
December	4 949	*433	4 213	2 048	^ 862	966	^1096	60 276
March	4 664	^ 678	3 460	^2 044	^ 571	802	^ 946	53 042
June	5 188	^ 954	3 523	^ 2 223	*482	896	^ 701	66 447
2010-11								
September	4 528	*574	3 689	2 234	^ 813	933	^ 896	67 597
December	5 101	^ 1 822	4 034	^ 2 122	^ 1 010	890	^ 951	69 891
March	4 488	^ 934	3 293	^1782	*585	1 004	^ 955	58 134
			SEASO	NALLY ADJU:	STED			
			JLAGO	NALLI ADJO	SILD			
2008-09								
March	4 840	1 441	3 759	939	28	777	750	59 125
June	4 710	1 672	3 654	759	281	874	736	52 867
2009–10								
September	4 803	1 031	4 123	1 862	731	872	723	53 307
December	4 600	433	3 840	1 969	802	905	1 079	55 771
March	4 845	680	3 720	2 261	705	851	961	58 015
June	5 192	956	3 740	2 261	559	935	719	67 731
2010-11								
September	4 728	574	3 608	2 075	663	909	886	65 937
December	4 716	1 809	3 639	2 031	942	824	928	64 817
March	4 689	939	3 555	1 992	726	1 059	970	63 529
				TREND				
2008-09								
March	4 790	1 509	3 822	917	114	801	722	59 408
June	4 761	1 375	3 828	839	316	850	742	(b)53 153
2009-10								
September	4 699	1 029	3 891	(b)1841	625	879	846	53 596
December	4 751	717	3 890	2 024	761	887	929	55 700
March	4 881	578	3 787	2 188	701	896	921	58 161
June	4 943	779	3 683	2 215	649	891	858	(b)66 493
2010-11								
September	4 871	1 038	3 650	2 131	706	893	848	66 233
December	4 736	1 201	3 608	2 036	786	921	913	65 639
March	4 638	1 260	3 574	1 986	838	967	989	65 147

should be used with caution

estimate has a relative standard error of 25% to 50% and should be used

(a) See paragraph 7 of Explanatory Notes for limited scope and coverage of with caution

estimate has a relative standard error of 10% to less than 25% and ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

this industry

⁽b) Break in series between this quarter and preceding quarter.



COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • • •	ORIGINAL	• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •
2008-09								
March	-18.1	-36.1	17.7	-11.5	-24.2	-36.3	-12.0	-16.9
June	-27.7	25.5	7.6	-5.8	9.3	22.2	-11.4	22.8
2009–10								
September	-3.6	13.4	6.5	28.0	-6.7	-9.7	13.6	-2.4
December	-1.7	11.5	-19.3	16.2	44.7	57.8	31.1	19.9
March	5.5	-1.9	0.3	-36.6	-26.9	-42.7	-22.7	-16.4
June	63.2	10.1	12.7	69.8	-7.9	13.1	-7.1	2.3
2010–11								
September	3.6	-3.1	6.6	-27.0	24.8	1.8	17.1	24.0
December	-8.5	-5.6	-12.6	3.8	9.1	51.3	14.7	11.7
March	-13.5	-8.5	-5.3	-28.7	-11.3	-39.9	-17.7	-20.2
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	SEA	SONALLY AD.	IUSTED	• • • • • • • •	• • • • • • • • • • •	
2008–09								
March	-9.7	-24.1	15.7	21.7	-3.6	10.1	5.9	5.4
June	-31.5	10.6	-4.8	-29.1	2.9	12.5	-3.2	20.5
2009–10								
September	-7.6	9.5	0.9	42.3	-15.3	-13.8	-9.8	-9.4
December	0.4	12.3	-1.5	1.9	34.5	5.0	26.6	-5.2 5.3
March	12.8	14.1	-2.4	-12.7	-8.8	-2.2	-7.9	4.7
June	57.4	-2.4	1.0	26.0	-11.2	3.3	1.9	0.4
2010–11								
September	-1.6	-6.4	0.3	-18.6	11.7	-0.8	-6.8	15.1
December	-1.0 -7.4	-6.1	5.7	-18.0 -9.3	0.3	-0.8 -1.2	9.4	-2.8
March	-6.6	7.5	-7.0	-0.3	11.6	3.8	-0.9	1.1
	0.0			0.0	11.0	0.0	0.0	
• • • • • • • • • •	• • • • • •	• • • • • • • • • •		TREND	• • • • • • • • • • •		• • • • • • • • • • •	• • • • • • • •
2008–09								
March	-6.6	-14.6	3.2	-3.8	-8.8	8.1	-2.5	5.8
June	(a)na	-2.4	1.6	2.2	-3.7	4.7	-1.0	6.8
	(=,,=							
2009–10 September	-7.6	11.8	-0.5	4.6	4.4	-1.4	2.1	3.4
December	-7.6 2.3	11.8	-0.5 -2.1	4.6 6.1	4.4 3.7	-1.4 -2.7	2.1 4.4	0.4
March	2.3 9.7	8.1	-2.1 -1.1	4.9	0.5	-2. <i>1</i> -0.1	2.4	3.0
June	(a)na	0.3	0.4	-2.4	-2.6	1.4	-1.3	6.6
	(0)	3.0	3.1		2.0		2.0	0.0
2010–11 September	ΛΩ	4.4	1.4	-5.3	0.0	0.0	4.4	4.0
September December	0.8 -2.3	−4.4 −3.4	1.4 0.6	-5.3 -7.9	0.0 6.1	0.2 0.6	-1.4 1.8	4.9 3.0
March	-2.5 -2.5	-3.4 -0.8	-0.5	-7.9 -6.3	5.2	0.6	1.6	1.3
iviaiCII	-2.5	-0.8	-0.5	-0.3	5.2	0.6	1.0	1.

na not available

⁽a) Break in series between this quarter and preceding quarter.



COMPANY GROSS OPERATING PROFITS, Current prices - Percentage change from previous quarter continued

Financial and Rental, hiring Professional, Administrative media and teleinsurance and real scientific and recreation Other and support communications services(a) estate services technical services services services services Total % ORIGINAL 2008-09 -19.8 -10.0-32.6-174.6-10.6-3.4-19.9March 1.3 1.2 17.1 1.3 315.6 14.1 -1.1-4.02009-10 September -1.8 -38.421.2 178.2 301.7 7.4 1.5 5.5 December 6.9 -58.1-0.20.9 -1.07.8 49.1 10.4 March -5.8 56.6 -17.9 -0.2 -33.7 -17.0 -13.6-12.0 40.7 June 11.2 1.8 8.8 -15.711.7 -25.925.3 2010-11 September -12.7-39.9 4.7 0.5 68.7 4.1 27.8 1.7 December 12.7 217.4 9.4 -5.0 24.2 -4.6 3.4 6.2 March -12.0-48.7-18.4-16.0-42.012.8 0.4 -16.8SEASONALLY ADJUSTED 2008-09 1.4 2.6 -4.5-4.5-63.63.5 1.6 -4.8March -2.7 16.0 -2.8 -19.2908.2 12.5 -10.6-1.92009-10 September 2.0 -38.412.8 145.4 159.8 -0.3 -1.8December -4.2-58.0-6.95.7 9.7 3.8 49.2 4.6 March 5.3 57.2 -3.1 14.8 -12.1 -6.0 -10.9 4.0 June 7.2 40.4 0.5 0.0 -20.69.9 -25.216.7 2010-11 -8.9 _39.9 -3.5-8.2 18.5 -2.823.3 September -2.6December -0.3 215.0 0.9 -2.142.1 -9.3 4.7 -1.7March -0.6-48.1-2.3-2.0-22.928.6 4.6 -2.0TREND 2008-09 0.3 -6.2-0.6 -6.2-34.1 7.7 -3.9-4.8March June -8.9 176.7 0.2 6.2 2.8 (b)na 2009-10 September -1.3 -25.2 1.6 (b)na 98.2 3.3 14.0 December 1.1 -30.30.0 9.9 21.7 0.9 9.8 3.9 March 2.7 -19.3-2.68.1 -8.0 1.1 -0.8 June 1.3 34.6 -2.71.2 -7.3-0.6-6.9(b)na 2010-11 September -1.533.3 -0.9-3.8 8.7 0.3 -1.1-0.4December -2.815.7 -1.1-4.511.3 3.1 -0.97.6

March

5.0

8.4

-0.8

6.6

4.9

-1.0

-2.5

-2.1

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



UNINCORPORATED GROSS OPERATING PROFITS, Current prices

			Electricity,			4	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • •	• • • • • • • • •		• • • • • • • • • •			• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	*101	^ 646	*59	^ 1 085	*337	^ 896	690	^ 415
June	**90	^ 863	^67	*739	^ 537	1 190	^ 577	^ 359
2009–10								
September	*54	^ 855	*79	^1300	^ 692	^ 1 344	^ 777	^ 674
December	^ 117	^ 893	^69	^ 2 049	^ 1 026	1 494	^ 952	^ 689
March	^ 155	^ 896	^ 64	^ 1 114	^ 750	^ 998	650	^ 425
June	213	^ 944	^63	^1971	^ 399	^ 949	711	^ 404
	213	944	03	1971	399	949	7 11	404
2010–11								
September	^ 279	^ 1 139	*21	^ 2 016	^ 811	1 106	718	*369
December	^ 246	^ 875	^ 66	^ 2 003	*932	1 244	855	^ 540
March	*180	^ 525	^ 85	^ 1 498	*583	1 006	^ 707	^ 307
			SEA	ASONALLY AD.	JUSTED			
2008-09								
March	109	765	74	1 302	357	999	681	465
June	80	882	68	804	623	1 301	658	411
2009–10								
September	52	771	64	1 238	701	1 332	780	603
December	127	835	74	1 819	840	1 266	851	610
March	166	1 071	75	1 339	807	1 114	645	483
June	193	958	64	2 038	464	1 038	816	467
			-					
2010–11	074	1.004	17	1 959	824	1 094	719	327
September	271	1 024 821	73	1 959 1 764	824 757	1 055	719 760	
December March	265 191	630	97	1 728	632	1 125	705	476 352
Maich	191	030	91	1 720	032	1 125	705	352
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
				TREND				
2008–09		200			4=4			
March	81	803	63	1 155	451	1 104	667	444
June	79	795	66	1 104	568	1 232	713	488
2009–10								
September	84	827	70	1 229	734	1 306	758	551
December	110	888	74	1 483	784	1 255	774	576
March	161	974	68	1 722	724	1 141	760	518
June	217	1 026	53	1 846	686	1 069	745	438
2010–11								
September	244	953	49	1 890	696	1 062	747	407
December	246	823	62	1 849	720	1 082	742	396
March	228	700	82	1 729	722	1 106	713	385
11101011	220	700	OZ.	1,25		1 100	, 10	333

[^] estimate has a relative standard error of 10% to less than 25% and should be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

 $^{^{\}star\star}$ $\,\,$ estimate has a relative standard error greater than 50% and is considered too unreliable for general use



UNINCORPORATED GROSS OPERATING PROFITS, Current prices continued

	Information media and telecom.	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	ORIGINAL		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
2008-09				OMIGINAL				
March	**103	**111	^ 2 162	*485	**-36	^ 109	^ 473	7 636
June	**103	**84	^ 2 654	**229	**-18	*53	^ 160	7 688
2009–10								
September	**118	**22	^ 2 872	^ 1 330	*195	**13	^ 480	10 806
December	**-3	*117	^ 2 259	^ 1 534	*222	^ 151	^571	12 141
March	*8	**15	^ 2 620	^ 1 272	*192	^88	^ 577	9 824
June	*13	**55	2 525	^ 883	*148	*54	^ 399	9 730
2010-11								
September	**16	**28	^2 903	^ 927	*152	**7	^ 588	11 081
December	**1	*157	^3 197	*712	^ 315	^ 70	^ 499	11 712
March	*9	**129	3 136	^879	^ 147	^ 110	^ 578	9 878
			• • • • • • • • • •					
			SEAS	ONALLY ADJU	STED			
2008-09								
March	103	111	2 311	524	-19	96	488	8 364
June	103	84	2 727	377	-20	66	171	8 338
2009–10								
September	118	22	2 800	1 193	193	10	452	10 329
December	-3	117	2 101	1 496	208	158	559	11 061
March	8	15	2 781	1 287	210	66	582	10 650
June	13	55	2 598	1 041	146	69	430	10 390
2010-11								
September	16	28	2 825	795	149	8	556	10 612
December	1	157	3 039	677	301	76	489	10 710
March	9	129	3 302	879	165	85	574	10 604
• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	TDEND	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • •
				TREND				
2008-09								
March	109	110	2 595	433	-88	82	296	8 305
June	107	75	2 587	416	32	62	344	8 667
2009-10								
September	77	65	2 559	(b) 1 322	151	70	427	10 231
December	36	59	2 517	1 351	204	90	508	10 710
March	8	46	2 520	1 279	194	87	551	10 754
June	5	43	2 662	1 047	174	58	513	10 581
2010-11								
	11	68	2 855	841	191	43	504	10 561
September	11	00			101	10		
September December March	8	112 135	3 035 3 244	763 759	213 226	59 75	525 552	10 635 10 663

be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error of 10% to less than 25% and should ** estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

⁽b) Break in series between this quarter and preceding quarter.



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter

			Electricity,			Ac	ccommodation	Transport,
			gas, water and		Wholesale	Retail	and food	postal and
	Mining	Manufacturing	waste services	Construction	trade	trade	services	warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	100.2	-24.4	42.9	-36.2	-35.9	-26.8	-1.5	-17.8
June	-10.0	33.5	12.7	-31.9	59.5	32.8	-16.4	-13.5
2009–10								
September	-39.8	-0.9	18.5	76.0	28.8	12.9	34.6	87.9
December	114.8	4.5	-12.9	57.6	48.4	11.1	22.5	2.3
March	32.6	0.3	-7.0	-45.6	-27.0	-33.2	-31.7	-38.4
June	37.6	5.3	-2.7	76.9	-46.8	-4.9	9.3	-5.0
2010-11								
September	31.0	20.7	-66.8	2.3	103.6	16.6	1.0	-8.7
December	-11.8	-23.2	220.3	-0.7	14.9	12.5	19.0	46.6
March	-26.9	-40.0	27.8	-25.2	-37.5	-19.2	-17.3	-43.3
• • • • • • • • • • • • • • • • • • • •	• • • • • •	• • • • • • • • • • • •	CEA:	SONALLY AD.	IIICTED	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •
			3LA.	SONALLI AD.	JUSTED			
2008-09								
March	96.0	-3.7	69.5	-12.7	-18.4	-3.6	7.5	3.3
June	-26.2	15.4	-7.8	-38.2	74.6	30.3	-3.3	-11.6
2009–10								
September	-34.8	-12.6	-6.4	53.9	12.4	2.3	18.5	46.6
December	142.9	8.3	16.4	47.0	19.9	-4.9	9.2	1.2
March	30.3	28.4	1.5	-26.4	-4.0	-12.0	-24.3	-20.9
June	16.0	-10.6	-14.4	52.2	-42.5	-6.8	26.6	-3.3
2010–11								
September	40.9	7.0	-74.1	-3.9	77.7	5.4	-11.9	-29.9
December	-2.2	-19.9	335.2	-9.9	-8.1	-3.5	5.7	45.5
March	-28.0	-23.3	33.4	-2.1	-16.5	6.6	-7.2	-26.1
	20.0	20.0	33		10.0	0.0		20.2
• • • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	TDEND	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •
				TREND				
2008-09								
March	14.1	-2.3	-3.2	-20.0	8.1	8.5	5.2	-1.2
June	-3.4	-0.9	5.4	-4.5	26.0	11.5	7.0	9.9
2009–10 September	7.1	4.1	6.8	11.4	29.3	6.0	6.2	12.7
December	31.0	7.4	4.8	20.7	6.7	-3.9	2.1	4.6
March	46.0	9.6	4.8 -7.7	20.7 16.1	-7.6	-3.9 -9.1	-1.7	-10.0
June	34.4	5.3	-7.7 -22.6	7.2	-7.0 -5.3	-9.1 -6.3	-1.7 -2.1	-10.0 -15.4
	O-1T	5.5	22.0	1.2	5.5	0.0	2.1	10.4
2010–11	40.0	- -	7.0	2.4	4.4	2.2	0.4	7.0
September	12.8	-7.1	-7.8	2.4	1.4	-0.6 1.0	0.4	-7.2
December March	0.8 -7.2	−13.6 −15.0	28.2 31.8	-2.2 -6.5	3.5 0.3	1.9 2.2	-0.8 -3.9	−2.5 −2.8
iviatCII	-1.2	-15.0	31.8	-0.0	0.3	2.2	-3.9	-2.8



UNINCORPORATED GROSS OPERATING PROFTS, Current prices - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(a)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	ODICINAL	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • •
2008–09				ORIGINAL				
March	-6.8	-17.7	-25.3	7.4	83.4	19.5	147.4	-17.5
June	0.3	-17.7 -24.5	-23.3 22.8	-52.8	50.1	-51.1	-66.2	0.7
	0.5	24.5	22.0	32.0	30.1	J1.1	00.2	0.1
2009–10	44.0	70.0		400.0		=		40.0
September	14.2	-73.3	8.2	480.9	1 189.4	-76.2	200.0	40.6
December	-102.1	423.6	-21.4	15.3	13.8	1 090.6	19.0	12.4
March	420.3	-87.2	16.0	-17.0	-13.8	-42.1	1.1	-19.1
June	63.1	268.7	-3.6	-30.6	-22.9	-38.3	-30.9	-1.0
2010–11								
September	19.1	-49.1	15.0	5.0	2.7	-87.6	47.2	13.9
December	-93.9	457.5	10.1	-23.2	107.9	936.4	-15.1	5.7
March	885.1	-17.9	-1.9	23.6	-53.2	57.3	15.9	-15.7
• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • •				• • • • • • • • • • • • •	• • • • • • • • • • • • •	• • • • • •
			SEAS	DNALLY ADJU	SIED			
2008–09								
March	-6.8	-17.7	-15.8	29.6	91.5	-2.6	163.6	-0.3
June	0.3	-24.5	18.0	-28.0	-4.2	-30.7	-65.0	-0.3
2009–10								
September	14.2	-73.3	2.7	216.2	1 062.8	-84.3	164.5	23.9
December	-102.1	423.6	-25.0	25.3	7.7	1 422.5	23.8	7.1
March	420.3	-87.2	32.4	-14.0	0.8	-58.3	4.1	-3.7
June	63.1	268.7	-6.6	-19.1	-30.7	5.2	-26.2	-2.4
2010–11								
September	19.1	-49.1	8.7	-23.6	2.7	-88.7	29.4	2.1
December	-93.9	457.5	7.6	-14.9	101.7	866.6	-12.1	0.9
March	885.1	-17.9	8.7	30.0	-45.1	12.2	17.4	-1.0
• • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •		• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • •
				TREND				
2008–09								
March	1.9	-28.3	-0.6	-2.1	26.5	-23.3	11.8	-2.1
June	-1.5	-31.9	-0.3	-4.0	135.9	-24.4	16.2	4.4
2009–10								
September	-27.8	-13.4	-1.1	(b)na	376.4	12.8	24.4	18.0
December	-53.8	-8.1	-1.6	2.2	35.1	28.3	18.9	4.7
2000	-77.1	-23.1	0.1	-5.3	-4.9	-3.1	8.4	0.4
March			5.7	-18.2	-10.1	-32.7	-6.9	-1.6
	-40.5	-6.7	5.7	10.2				
March June 2010–11	-40.5							
March June		60.5	7.3	-19.7	9.4	-26.8	-1.8	
March June 2010–11	-40.5					-26.8 36.9	-1.8 4.2	-0.2 0.7

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



BUSINESS GROSS OPERATING PROFITS(a), Current prices

			Electricity,				Accommodation	Transport,
	Mining	Manufacturing	gas, water and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
				ORIGINAL				
2008-09								
March	20 793	5 943	2 252	4 375	4 374	3 814	1 841	3 152
June	15 044	7 512	2 425	3 839	4 950	4 755	1 597	3 722
2009–10								
September	14 469	8 395	2 590	5 269	4 807	4 562	1 935	3 956
December	14 292	9 305	2 096	6 659	6 980	6 572	2 470	4 624
March	15 103	9 146	2 097	4 038	5 099	3 906	1 823	3 716
June	24 604	10 024	2 354	6 936	4 404	4 239	1 800	3 770
2010-11								
September	25 546	9 936	2 463	5 640	5 812	4 456	1 994	4 543
December	23 363	9 177	2 202	5 763	6 386	6 313	2 318	5 201
March	20 170	8 119	2 107	^ 4 178	5 418	4 053	1 911	4 025
• • • • • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •
			SEAS	ONALLY ADJU	JSTED			
2008–09								
March	22 042	6 700	2 429	5 319	4 888	4 599	1 908	3 456
June	15 101	7 445	2 311	3 652	5 288	5 353	1 845	4 015
2009–10								
September	13 936	7 956	2 327	5 292	4 650	4 825	1 850	3 867
December	14 062	8 906	2 304	5 951	6 154	4 934	2 207	4 048
March	15 884	10 285	2 251	4 946	5 651	4 703	1 893	4 081
June	24 931	9 953	2 263	6 583	4 764	4 744	2 088	4 081
2010-11								
September	24 618	9 442	2 221	5 659	5 627	4 771	1 904	4 485
December	22 811	8 723	2 404	5 119	5 576	4 690	2 056	4 518
March	21 259	9 124	2 265	5 073	6 008	4 899	1 990	4 437
				TREND				
0000 00								
2008–09	22 089	7 272	2 204	4 605	E 000	4.710	1 0/5	3 542
March June	(b) 15 250	7 373 7 206	2 304 2 343	4 625 4 649	5 008 4 956	4 710 5 005	1 845 1 880	3 542 3 798
	(b) 13 230	7 200	2 343	4 049	4 930	3 003	1 880	3 198
2009–10	44400	7 000	0.000	4.000	5.040	F 007	4.040	0.070
September	14 102	7 992	2 336	4 939	5 316	5 027	1 949	3 973
December March	14 452 15 899	9 106 9 855	2 291 2 260	5 419 5 850	5 537 5 504	4 876 4 756	2 017 2 033	4 013 4 061
March June	(b) 24 042	9 933	2 254	5 872	5 341	4 736	2 001	4 215
	(0)24 042	9 933	2 234	3 012	3 341	+ 134	2 001	4 213
2010–11	04.054	0.400	0.000	F 705	F 250	4.700	4.000	4 200
September December	24 251 23 707	9 468 9 051	2 282 2 309	5 705 5 364	5 352 5 660	4 733 4 776	1 986 2 003	4 369 4 479
March	23 107	9 051 8 863	2 318	5 364 5 024	5 660 5 917	4 7 7 6	2 003 1 995	4 479 4 520
IVIGICII	23 100	0 003	2 310	5 024	2 911	+ 023	1 990	4 520

estimate has a relative standard error of 10% to less than 25% and (a) This is the sum of company and unincorporated gross operating profits. should be used with caution

⁽b) Break in series between this quarter and preceding quarter.



BUSINESS GROSS OPERATING PROFITS(a), Current prices continued

Information Financial and Rental, hiring Professional, Administrative Arts and media and tele- insurance and real scientific and and support recreation Other communications services(b) estate services technical services services services services	Total
\$m \$m \$m \$m \$m \$m	\$m
ORIGINAL	
2008–09	
March 4 759 **1 544 5 646 **1 206 **-136 841 ^1 205	61 608
June 4 813 ^1 761 6 138 **959 **199 888 ^884	59 483
2009–10	
September 4 745	65 427
December 4 946 *550 6 472 3 581 ^1 084 1 118 1 666	72 417
March 4 672 ^ 693 6 080 3 316 ^ 763 890 1 524	62 866
June 5 201 ^1 009 6 048 3 106 ^629 950 1 100	76 177
2010–11	
September 4 544 *602 6 593 3 161 ^964 939 1 484	78 678
December 5 102	81 603
March 4 497 ^1 063 6 429 ^2 661 *733 1 114 1 533	68 012
SEASONALLY ADJUSTED	
2008-09	
March 4 943 1 552 6 070 1 464 9 873 1 238	67 489
June 4 813 1 756 6 381 1 136 261 941 907	61 205
2009–10	
September 4 921 1 053 6 923 3 056 924 882 1 175	63 636
December 4 597 550 5 942 3 465 1 010 1 063 1 638	66 831
March 4 853 695 6 501 3 548 914 917 1 543	68 665
June 5 205 1 011 6 338 3 302 705 1 005 1 149	78 121
2010–11	
September 4 744 602 6 432 2 870 812 917 1 442	76 549
December 4 717 1 965 6 678 2 708 1 244 900 1 417	75 527
March 4 699 1 068 6 857 2 871 892 1 145 1 545	74 133
TREND	
2008-09	
March 4 899 1 619 6 417 1 350 26 883 1 018	67 712
June 4 868 1 450 6 415 1 255 347 912 1 086	(c)61 820
2009–10	
September 4 777 1 094 6 449 (c) 3 163 776 949 1 274	63 827
December 4 787 777 6 407 3 375 965 976 1 437	66 410
March 4 889 624 6 306 3 467 895 983 1 473	68 915
June 4 948 821 6 346 3 262 824 949 1 371	(c)77 074
2010–11	
September 4 882 1 107 6 505 2 972 897 936 1 352	76 794
December 4 744 1 313 6 643 2 799 999 980 1 437	76 275
March 4 645 1 395 6 818 2 745 1 064 1 042 1 540	75 810

estimate has a relative standard error of 10% to less than 25% and should (a) This is the sum of company and unincorporated gross operating profits. be used with caution

estimate has a relative standard error of 25% to 50% and should be used with caution

estimate has a relative standard error greater than 50% and is considered too unreliable for general use

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

⁽c) Break in series between this quarter and preceding quarter.



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter

			Electricity, gas,		Whalasala	Datail	Accommodation	Transport,
	Mining	Manufacturing	water and waste services	Construction	Wholesale trade	Retail trade	and food services	postal and warehousing
	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				ORIGINAL				
2008-09								
March	-17.9	-35.0	18.2	-19.3	-25.2	-34.3	-8.4	-17.0
June	-27.6	26.4	7.7	-12.3	13.2	24.7	-13.3	18.1
2009–10								
September	-3.8	11.8	6.8	37.3	-2.9	-4.1	21.2	6.3
December	-1.2	10.8	-19.1	26.4	45.2	44.1	27.7	16.9
March	5.7	-1.7	0.0	-39.4	-26.9	-40.6	-26.2	-19.6
June	62.9	9.6	12.3	71.8	-13.6	8.5	-1.3	1.5
2010–11								
September	3.8	-0.9	4.6	-18.7	32.0	5.1	10.8	20.5
December	-8.5	-7.6	-10.6	2.2	9.9	41.7	16.2	14.5
March	-13.7	-11.5	-4.3	-27.5	-15.2	-35.8	-17.5	-22.6
• • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
			SEA	SONALLY AD.	JUSTED			
2008-09								
March	-9.5	-22.3	16.8	11.0	-4.9	6.8	6.4	5.1
June	-31.5	11.1	-4.9	-31.3	8.2	16.4	-3.3	16.2
2009–10								
September	-7.7	6.9	0.7	44.9	-12.1	-9.9	0.3	-3.7
December	0.9	11.9	-1.0	12.5	32.3	2.3	19.3	4.7
March	13.0	15.5	-2.3	-16.9	-8.2	-4.7	-14.2	0.8
June	57.0	-3.2	0.5	33.1	-15.7	0.9	10.3	0.0
2010-11								
September	-1.3	-5.1	-1.8	-14.0	18.1	0.6	-8.8	9.9
December	-7.3	-7.6	8.2	-9.5	-0.9	-1.7	8.0	0.7
March	-6.8	4.6	-5.8	-0.9	7.7	4.5	-3.2	-1.8
				TREND				
2008-09								
March	-6.6	-13.4	3.0	-8.5	-7.5	8.2	0.1	4.8
June	(b)na	-13.4 -2.3	1.7	0.5	-1.0	6.3	1.9	7.2
	(2)	2.0		0.0	2.0	0.0	2.0	
2009–10 September	-7.5	10.9	-0.3	6.2	7.3	0.4	3.6	4.6
December	-7.5 2.5	13.9	-0.3 -1.9	9.7	4.2	-3.0	3.5	1.0
March	10.0	8.2	-1.9 -1.3	8.0	-0.6	-3.0 -2.5	0.8	1.0
June	(b)na	0.8	-0.3	0.4	-3.0	-0.5	-1.6	3.8
2010–11	V	2.0					,	2.5
September	0.9	-4.7	1.2	-2.9	0.2	0.0	-0.7	3.6
December	-2.2	-4. <i>1</i> -4.4	1.2	-2.9 -6.0	5.7	0.0	0.8	2.5
March	-2.5	-2.1	0.4	-6.4	4.5	1.0	-0.4	0.9
maion	2.0	2.1	0.4	0.4	1.5	1.0	5.4	5.5

na not available

⁽b) Break in series between this quarter and preceding quarter.

⁽a) This is the sum of the company and unincorporated gross operating profits.



BUSINESS GROSS OPERATING PROFITS(a), Current prices - Percentage change from previous quarter continued

	Information media and tele- communications	Financial and insurance services(b)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%
• • • • • • • • •	• • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	ODICINAL	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • •
2000 00				ORIGINAL				
2008–09	0.0	0.4	00.0	00.0	05.0	7.0	00.0	10.0
March	-9.9	-0.4	-22.0	-20.8	-65.8	-7.6	26.9	-19.6
June	1.1	14.1	8.7	-20.5	245.7	5.6	-26.7	-3.4
2009–10								
September	-1.4	-40.1	15.6	250.5	436.2	2.4	37.4	10.0
December	4.2	-47.8	-8.8	6.6	1.7	22.9	37.2	10.7
March	-5.5	26.0	-6.1	-7.4	-29.6	-20.4	-8.6	-13.2
June	11.3	45.6	-0.5	-6.3	-17.5	6.8	-27.8	21.2
010–11								
September	-12.6	-40.4	9.0	1.8	53.2	-1.1	34.9	3.3
December	12.3	228.6	9.7	-10.4	37.4	2.2	-2.3	3.7
March	-11.9	-46.3	-11.1	-6.1	-44.7	16.1	5.7	-16.7
			SEAS	ONALLY ADJU	STED			
2008–09								
March	1.2	0.8	-9.2	5.4	105.7	2.8	34.1	-4.2
June	-2.6	13.1	5.1	-22.4	2 924.5	7.8	-26.7	-9.3
009–10								
September	2.2	-40.0	8.5	168.9	253.7	-6.2	29.6	4.0
December	-6.6	-47.7	-14.2	13.4	9.3	20.5	39.5	5.0
March	5.6	26.3	9.4	2.4	-9.5	-13.8	-5.8	2.7
June	7.2	45.4	-2.5	-6.9	-22.9	9.6	-25.6	13.8
010–11								
September	-8.9	-40.4	1.5	-13.1	15.3	-8.8	25.6	-2.0
December	-0.6	226.3	3.8	-5.7	53.1	-1.8	-1.8	-1.3
March	-0.4	-45.7	2.7	6.0	-28.3	27.2	9.0	-1.8
• • • • • • • •				• • • • • • • • • • • •				
				TREND				
2008–09								
March	0.3	-8.1	-0.6	-4.9	-51.4	3.8	0.2	-4.5
June	-0.6	-10.4	0.0	-7.0	1 246.4	3.4	6.7	(c)na
009–10								
September	-1.9	-24.6	0.5	(c)na	123.6	4.0	17.3	3.2
December	0.2	-29.0	-0.7	6.7	24.3	2.9	12.9	4.0
March	2.1	-19.6	-1.6	2.7	-7.3	0.7	2.4	3.8
June	1.2	31.6	0.6	-5.9	-7.9	-3.4	-6.9	(c)na
Julic								
	-1.3	34.7	2.5	-8.9	8.9	-1.4	-1.4	-0.4
2010–11	-1.3 -2.8	34.7 18.6	2.5 2.1	-8.9 -5.8	8.9 11.4	-1.4 4.7	-1.4 6.4	-0.4 -0.7

na not available

⁽a) This is the sum of the company and unincorporated gross operating profits.

⁽b) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry

⁽c) Break in series between this quarter and preceding quarter.

WAGES AND SALARIES, Current prices

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
	ΨΠ	ΨΠ	ΨΠ	ΨΠ	ΨΠ	ΨΠ	ψΠ	ΨΠ	ΨΠ
	• • • • • •		• • • • • • • •	ORIO	GINAL				
2008-09									
March	3 894	12 651	785	9 235	7 123	7 947	4 246	4 904	2 711
June	3 724	12 837	788	9 475	7 091	8 100	4 146	5 125	2 735
2009–10									
September	3 640	13 130	792	9 464	6 880	8 146	4 103	5 172	2 786
December	3 920	13 190	804	10 141	7 059	8 791	4 320	5 318	2 754
March June	4 058 4 249	12 452 13 096	807 804	9 535 10 416	6 942 7 039	8 238 8 508	4 280 4 295	5 270 5 445	2 683 2 775
	4 243	13 090	004	10 410	7 059	0 300	4 293	3 443	2113
2010–11	4 200	42.000	000	40.700	7.000	0.040	4 200	F 400	0.007
September December	4 366 4 627	13 220 13 713	866 877	10 708 11 443	7 222 7 332	8 610 9 014	4 369 4 597	5 426 5 587	2 967 2 756
March	4 875	13 023	905	10 937	7 190	8 443	4 478	5 354	2 825
Water	+015	10 020	303	10 337	7 150	0 440	4410	3 334	2 023
• • • • • • • • • • •	• • • • • •	• • • • • • • • • • •	• • • • • • •	054000444	· · · · · · · · · · · · · · · · · · ·		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •
				SEASONALL	Y ADJUSII	ED			
2008-09									
March	3 884	13 172	792	9 606	7 272	8 139	4 239	5 037	2 765
June	3 718	12 841	791	9 437	7 022	8 197	4 185	5 133	2 729
2009–10									
September	3 632	12 949	789	9 485	6 901	8 230	4 188	5 160	2 763
December	3 950	12 856	797	9 778	6 971	8 404	4 203	5 183	2 737
March	4 034	13 036	812	9 926	7 074	8 468	4 263	5 421	2 732
June	4 245	13 026	809	10 367	6 975	8 588	4 343	5 448	2 765
2010-11									
September	4 367	13 041	863	10 728	7 246	8 694	4 466	5 416	2 940
December	4 662	13 368	870	11 060	7 242	8 615	4 472	5 445	2 740
March	4 843	13 551	911	11 385	7 320	8 659	4 456	5 493	2 874
				TR	END				
2008-09									
March	3 821	13 172	803	9 513	7 184	8 160	4 201	5 089	2 740
June	3 748	12 967	793	9 479	7 061	8 190	4 207	5 094	2 756
2009–10									
September	3 740	12 873	790	9 540	6 967	8 265	4 192	5 154	2 746
December	3 864	12 916	796	9 704	6 950	8 369	4 206	5 253	2 731
March	4 049	12 968	806	9 995	7 008	8 491	4 269	5 359	2 757
June	4 227	13 017	824	10 342	7 083	8 591	4 357	5 429	2 797
2010-11									
September	4 414	13 141	850	10 710	7 168	8 638	4 429	5 444	2 829
December	4 629	13 317	878	11 064	7 256	8 656	4 467	5 452	2 839
March	4 839	13 519	904	11 372	7 338	8 657	4 483	5 477	2 836



	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • •
				ORIGIN	NAL				
2008–09									
March	8 039	2 607	11 848	6 720	3 075	6 972	1 135	3 218	97 110
June	7 623	2 427	12 410	6 594	3 322	7 439	1 112	3 389	98 338
2009–10									
September	7 838	2 399	11 931	6 488	3 399	7 120	1 128	3 434	97 851
December	8 051	2 504	11 778	6 581	3 660	7 359	1 135	3 611	100 975
March	7 653	2 322	11 802	6 527	3 140	7 152	1 070	3 389	97 320
June	8 059	2 465	12 838	7 120	3 521	7 618	1 097	3 541	102 887
2010–11									
September	8 157	2 450	13 193	7 190	3 455	7 799	1 115	3 625	104 737
December	8 588	2 516	14 077	7 297	3 734	8 164	1 129	3 596	109 048
March	7 956	2 329	13 573	7 136	3 189	8 154	1 112	3 522	105 002
• • • • • • • • • • •		• • • • • • • •			• • • • • • • •		• • • • • • • • •		• • • • • • • •
			SE	EASONALLY	ADJUSTED				
2008-09									
March	8 264	2 749	12 398	6 867	3 314	7 140	1 148	3 304	100 091
June	7 628	2 442	12 088	6 525	3 296	7 330	1 112	3 393	97 868
2009–10									
September	7 861	2 374	11 907	6 454	3 415	7 139	1 129	3 379	97 755
December	7 820	2 391	11 594	6 544	3 424	7 276	1 122	3 576	98 626
March	7 855	2 448	12 351	6 672	3 389	7 325	1 081	3 473	100 361
June	8 073	2 482	12 512	7 049	3 487	7 504	1 096	3 550	102 320
2010-11									
September	8 179	2 422	13 160	7 142	3 475	7 823	1 118	3 561	104 640
December	8 341	2 403	13 867	7 258	3 490	8 068	1 115	3 564	106 581
March	8 150	2 455	14 193	7 300	3 446	8 354	1 123	3 613	108 125
				TREN	D				
2008-09	-		40.040	0.000	0.070				00.400
March	7 993	2 657	12 342	6 866	3 276	7 145	1 134	3 366	99 463
June	7 860	2 513	12 100	6 588	3 353	7 208	1 129	3 367	98 413
2009–10									
September	7 782	2 398	11 859	6 462	3 383	7 236	1 122	3 429	97 938
December	7 799	2 388	11 852	6 530	3 411	7 243	1 109	3 492	98 613
March	7 913	2 438	12 124	6 734	3 434	7 338	1 099	3 525	100 306
June	8 049	2 452	12 618	6 969	3 458	7 537	1 097	3 539	102 386
2010-11									
September	8 184	2 438	13 190	7 142	3 478	7 797	1 108	3 553	104 514
December	8 246	2 426	13 736	7 250	3 478	8 076	1 119	3 580	106 469
March	8 247	2 427	14 287	7 316	3 460	8 332	1 123	3 599	108 214



WAGES AND SALARIES, Current prices - Percentage change from previous quarter

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accom. and food services	Transport, postal and warehousing	Information media and telecom.
	%	%	%	%	%	%	%	%	%
	, , , , , ,			,,,	,,,	,,	,,		,,,
				ORIO	GINAL				
2008-09									
March	1.8	-8.5	-6.4	-5.8	-2.5	-6.6	-0.4	-6.2	-1.4
June	-4.4	1.5	0.4	2.6	-0.4	1.9	-2.4	4.5	0.9
2009–10									
September	-2.2	2.3	0.6	-0.1	-3.0	0.6	-1.0	0.9	1.9
December	7.7	0.5	1.5	7.2	2.6	7.9	5.3	2.8	-1.1
March	3.5	-5.6	0.3	-6.0	-1.7	-6.3	-0.9	-0.9	-2.6
June	4.7	5.2	-0.3	9.2	1.4	3.3	0.4	3.3	3.4
2010-11									
September	2.7	0.9	7.7	2.8	2.6	1.2	1.7	-0.4	6.9
December	6.0	3.7	1.2	6.9	1.5	4.7	5.2	3.0	-7.1
March	5.3	-5.0	3.3	-4.4	-1.9	-6.3	-2.6	-4.2	2.5
• • • • • • • • • •				• • • • • • • • •					• • • • • • • •
				SEASONALL	Y ADJUSTEI)			
2008-09									
March	0.7	-2.3	-4.2	1.6	1.0	0.0	2.2	-1.1	1.6
June	-4.3	-2.5	-0.2	-1.8	-3.4	0.7	-1.3	1.9	-1.3
2009-10									
September	-2.3	0.8	-0.3	0.5	-1.7	0.4	0.1	0.5	1.2
December	8.7	-0.7	0.9	3.1	1.0	2.1	0.4	0.5	-1.0
March	2.1	1.4	2.0	1.5	1.5	0.8	1.4	4.6	-0.2
June	5.2	-0.1	-0.3	4.4	-1.4	1.4	1.9	0.5	1.2
2010-11									
September	2.9	0.1	6.6	3.5	3.9	1.2	2.8	-0.6	6.3
December	6.8	2.5	0.8	3.1	-0.1	-0.9	0.1	0.5	-6.8
March	3.9	1.4	4.7	2.9	1.1	0.5	-0.4	0.9	4.9
				TR	END				
2008-09									
March	-0.1	-1.5	-0.4	-0.9	-0.3	0.5	1.7	-0.3	1.5
June	-1.9	-1.6	-1.3	-0.4	-1.7	0.4	0.1	0.1	0.6
2009–10									
September	-0.2	-0.7	-0.3	0.6	_1 3	0.9	-0 3	1 2	-0.4
December	3.3	0.3	-0.3 0.7	0.6 1.7	−1.3 −0.2	0.9 1.3	-0.3 0.3	1.2 1.9	-0.4 -0.6
March	4.8	0.4	1.3	3.0	0.8	1.5	1.5	2.0	1.0
June	4.4	0.4	2.2	3.5	1.1	1.2	2.1	1.3	1.5
2010–11	·		-				_	-	
September	4.4	1.0	3.1	3.6	1.2	0.5	1.6	0.3	1.1
December	4.9	1.3	3.4	3.3	1.2	0.2	0.9	0.1	0.3
March	4.5	1.5	2.9	2.8	1.1	0.0	0.4	0.5	-0.1
maron	7.5	1.0	2.9	2.0	1.1	0.0	0.4	0.5	0.1





	Financial and insurance services	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Education and Training	Health Care and Social Assistance	Arts and recreation services	Other services	Total
	%	%	%	%	%	%	%	%	%
• • • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • •	ORIGIN		• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • •
2000 00				ORIGIN	IAL				
2008–09 March	-2.8	-8.6	-5.9	-6.7	-10.6	-5.4	-0.8	-7.3	-5.4
June	-5.2	-6.9	4.7	-1.9	8.0	6.7	-2.0	-7.3 5.3	1.3
2009–10	0.2	0.0		2.0	0.0	· · ·	2.0	0.0	2.0
September	2.8	-1.2	-3.9	-1.6	2.3	-4.3	1.5	1.3	-0.5
December	2.8 2.7	-1.2 4.4	-3.9 -1.3	-1.6 1.4	2.3 7.7	-4.3 3.4	0.6	1.3 5.2	-0.5 3.2
March	-4.9	-7.3	0.2	-0.8	-14.2	-2.8	-5.8	-6.2	-3.6
June	5.3	6.2	8.8	9.1	12.1	6.5	2.6	4.5	5.7
	0.0	5.2	0.0	0.1		0.0	2.0		0. .
2010–11	1.0	0.6	2.0	1.0	1.0	0.4	1.6	2.4	1.0
September December	1.2 5.3	-0.6 2.7	2.8 6.7	1.0 1.5	-1.9 8.1	2.4 4.7	1.6 1.3	2.4 -0.8	1.8 4.1
March	-7.4	-7.5	-3.6	-2.2	-14.6	-0.1	-1.5	-0.8 -2.1	-3.7
March	-7.4	-1.5	-3.0	-2.2	-14.0	-0.1	-1.5	-2.1	-5.1
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • •
			SE	EASONALLY	ADJUSTED				
2008–09									
March	3.0	0.8	0.0	-4.0	3.0	-2.2	1.6	-3.7	-0.2
June	-7.7	-11.2	-2.5	-5.0	-0.5	2.7	-3.2	2.7	-2.2
2009–10 September	2.4	-2.8	1 5	-1.1	3.6	-2.6	1.6	0.4	-0.1
December	3.1 -0.5	-2.8 0.7	−1.5 −2.6	-1.1 1.4	0.3	-2.6 1.9	1.6 -0.7	-0.4 5.9	-0.1 0.9
March	0.4	2.4	6.5	2.0	-1.0	0.7	-3.6	-2.9	1.8
June	2.8	1.4	1.3	5.6	2.9	2.4	1.4	2.2	2.0
	2.0	 .	1.0	0.0	2.0	2	±. ·	2.2	2.0
2010–11	1.2	0.4	F O	1.2	0.2	4.0	1.0	0.2	2.3
September December	1.3 2.0	-2.4 -0.8	5.2 5.4	1.3 1.6	-0.3 0.4	4.2 3.1	1.9 -0.2	0.3 0.1	2.3 1.9
March	-2.3	-0.8 2.1	2.3	0.6	-1.3	3.5	-0.2 0.7	1.4	1.4
March	-2.5	2.1	2.5	0.0	-1.3	3.5	0.7	1.4	1.4
• • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • •		_	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • •
				TREN	D				
2008-09									
March	-2.3	-2.7	0.0	-3.8	3.2	1.2	-0.6	-1.3	-0.6
June	-1.7	-5.4	-2.0	-4.1	2.4	0.9	-0.4	0.0	-1.1
2009–10									
September	-1.0	-4.6	-2.0	-1.9	0.9	0.4	-0.6	1.8	-0.5
December	0.2	-4.6 -0.4	-2.0 -0.1	1.0	0.9	0.4	-0.6 -1.2	1.9	-0.5 0.7
March	1.5	2.1	2.3	3.1	0.8	1.3	-0.9	0.9	1.7
June	1.7	0.6	4.1	3.5	0.7	2.7	-0.1	0.4	2.1
		3.0		5.5	· · ·		0.2	· · ·	
2010–11 September	4 7	-0.6	4 -	0.5	0.6	3.4	1.0	0.4	2.1
September December	1.7 0.7	-0.6 -0.5	4.5 4.1	2.5 1.5	0.6	3.4 3.6	0.9	0.4 0.8	2.1 1.9
March	0.7	0.0	4.1	0.9	-0.5	3.0	0.4	0.8	1.6
iviaicii	0.0	0.0	4.0	0.9	-0.5	3.2	0.4	0.5	1.0



WAGES AND SALARIES BY STATE, Current prices

	New			Courth	Mastara		No who a wa	Australian	
	South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania	Northern Territory	Capital Territory	Total
	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m	\$m
• • • • • • • • •	• • • • • • • • • •	• • • • • • •	• • • • • • • •	ORIGINA		• • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • •
2008 00				ONIGINA					
2008–09 March	32 938	23 819	18 477	5 996	11 828	1 650	831	1 572	97 110
June	33 114	24 378	18 517	5 929	12 159	1 701	832	^1707	98 338
2009–10									
September	33 009	24 420	18 363	5 956	11 843	1 642	915	^ 1 704	97 851
December	34 183	25 509	18 676	6 093	12 199	1 735	904	^1675	100 975
March	32 767	24 474	17 739	5 933	12 134	1 752	847	^ 1 675	97 320
June	34 777	25 739	19 161	6 122	12 626	1 776	958	^ 1 727	102 887
2010-11									
September	35 044	26 799	19 185	6 209	13 131	^ 1 721	^ 929	^ 1 720	104 737
December	36 480	27 677	20 018	6 400	14 091	1 773	947	1 664	109 048
March	35 051	26 587	18 925	6 154	13 986	1 759	883	1 656	105 002
			SEASO	DNALLY A	DJUSTED				
2008-09									
March	33 997	24 694	19 288	6 070	12 157	1 675	885	1 638	100 091
June	32 817	24 305	18 220	5 943	12 063	1 694	818	1 660	97 868
2009-10									
September	33 028	24 434	18 239	5 990	11 854	1 662	895	1 685	97 755
December	33 432	24 708	18 323	5 971	11 964	1 698	885	1 676	98 626
March	33 819	25 348	18 534	6 006	12 455	1 774	902	1 741	100 361
June	34 453	25 671	18 839	6 141	12 541	1 771	941	1 683	102 320
2010-11									
September	35 071	26 809	19 060	6 240	13 138	1 742	909	1 696	104 640
December	35 683	26 822	19 638	6 270	13 824	1 737	928	1 670	106 581
March	36 171	27 514	19 780	6 233	14 345	1 778	939	1 718	108 125
• • • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	TREND	• • • • • • • •	• • • • • • •	• • • • • • •	• • • • • • • • •	• • • • • • •
2008-09									
March	33 952	24 676	19 344	6 026	12 264	1 709	869	1 671	99 463
June	(a)32 775	24 427	(a) 18 106	6 003	11 994	1 675	859	1 657	98 413
2009-10									
September	33 075	24 439	18 256	5 963	11 929	1 677	867	1 675	97 938
December	33 410	24 726	18 371	5 974	12 035	1 713	891	1 699	98 613
March	33 868	25 262	18 529	6 037	12 283	1 749	912	1 708	100 306
June	34 443	25 886	18 811	6 132	12 667	1 763	919	1 701	102 386
2010-11									
September	35 058	26 482	19 159	6 215	13 172	1 753	924	1 689	104 514
December	35 649	27 009	19 509	6 255	13 751	1 750	928	1 689	106 469
March	36 201	27 505	19 843	6 265	14 369	1 759	932	1 702	108 214

estimate has a relative standard error of 10% to less than 25% (a) Break in series between this quarter and preceding quarter. and should be used with caution



WAGES AND SALARIES BY STATE, Current prices - Percentage change from previous quarter

	New South Wales	Victoria	Queensland	South Australia	Western Australia	Tasmania(a)	Northem Territory(a)	Australian Capital Territory(a)	Total
	%	%	%	%	%	%	%	%	%
• • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •
				ORIG	INAL				
2008-09									
March	-3.9	-7.8	-4.5	-3.0	-6.4	-8.6	-8.2	-8.0	-5.4
June	0.5	2.3	0.2	-1.1	2.8	3.1	0.2	8.6	1.3
2009–10									
September	-0.3	0.2	-0.8	0.5	-2.6	-3.4	9.9	-0.2	-0.5
December	3.6	4.5	1.7	2.3	3.0	5.7	-1.1	-1.7	3.2
March	-4.1	-4.1	-5.0	-2.6	-0.5	1.0	-6.3	0.0	-3.6
June	6.1	5.2	8.0	3.2	4.1	1.4	13.1	3.1	5.7
2010–11									
September	0.8	4.1	0.1	1.4	4.0	-3.1	-3.1	-0.4	1.8
December	4.1	3.3	4.3	3.1	7.3	3.0	1.9	-3.2	4.1
March	-3.9	-3.9	-5.5	-3.8	-0.7	-0.8	-6.8	-0.5	-3.7
• • • • • • • • • •	• • • • • • •	• • • • • • • •	• • • • • • • • • •	• • • • • • • •	• • • • • • • •	• • • • • • • • •	• • • • • • • • •	• • • • • • • • • •	• • • • • • •
			S	EASONALL'	Y ADJUST	ED			
2008-09									
March	1.5	-1.3	1.6	0.2	-1.9	-5.1	-0.2	-3.8	-0.2
June	-3.5	-1.6	-5.5	-2.1	-0.8	1.2	-7.6	1.3	-2.2
2009–10									
September	0.6	0.5	0.1	0.8	-1.7	-1.9	9.5	1.6	-0.1
December	1.2	1.1	0.5	-0.3	0.9	2.2	-1.1	-0.5	0.9
March	1.2	2.6	1.2	0.6	4.1	4.5	1.9	3.9	1.8
June	1.9	1.3	1.7	2.3	0.7	-0.2	4.3	-3.3	2.0
2010-11									
September	1.8	4.4	1.2	1.6	4.8	-1.6	-3.4	0.8	2.3
December	1.7	0.0	3.0	0.5	5.2	-0.3	2.1	-1.6	1.9
March	1.4	2.6	0.7	-0.6	3.8	2.4	1.2	2.9	1.4
				TRE	ND				
2008-09									
March	1.1	-1.0	1.7	0.3	-1.1	-1.7	-2.0	-0.9	-0.6
June	(b)na	-1.0	(b)na	-0.4	-2.2	-2.0	-1.2	-0.8	-1.1
2009–10									
September	0.9	0.0	0.8	-0.7	-0.5	0.1	1.0	1.0	-0.5
December	1.0	1.2	0.6	0.2	0.9	2.1	2.8	1.4	0.7
March	1.4	2.2	0.9	1.1	2.1	2.1	2.3	0.6	1.7
June	1.7	2.5	1.5	1.6	3.1	0.8	0.8	-0.4	2.1
2010-11									
September	1.8	2.3	1.8	1.4	4.0	-0.5	0.6	-0.7	2.1
December	1.7	2.0	1.8	0.7	4.4	-0.2	0.3	-0.1	1.9
March	1.5	1.8	1.7	0.2	4.5	0.5	0.5	0.8	1.6

na not available

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⁽b) Break in series between this quarter and preceding quarter.

⁽a) The relative standard errors on movement estimates for these states are significantly higher than those of the larger states, and the quarterly $% \left(1\right) =\left(1\right) \left(1\right$ movement estimates should be used with caution.



SALES/WAGES AND SALARIES RATIO(a)(b), Current prices - Original

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
		• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • •
2008–09								
March	10.57	6.92	12.35	5.70	12.85	9.53	4.06	4.61
June	9.52	7.16	12.30	6.11	13.00	9.58	4.00	4.54
2009-10								
September	9.54	7.27	12.77	5.96	13.88	9.55	4.11	4.70
December	9.29	7.43	11.76	5.86	14.02	9.90	4.18	4.88
March	8.65	7.45	11.83	5.55	13.26	9.45	3.93	4.68
June	11.75	6.99	12.45	6.02	13.44	9.42	3.84	4.59
2010-11								
September	11.63	7.02	12.29	5.64	13.21	9.28	3.96	4.91
December	10.52	6.87	11.20	5.64	13.23	9.79	4.10	5.03
March	9.34	6.68	11.45	5.20	13.06	9.26	3.95	4.91

Sales refer to Sales of goods and services.



${\sf SALES/WAGES\ AND\ SALARIES\ RATIO(a)(b),\ Current\ prices\ -\ Original\ {\it continued}}$

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • • • •	• • • • • • • • • • • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • • • •
2008-09							
March	6.19	1.27	5.68	2.56	2.12	4.87	3.29
June	6.21	1.44	5.87	2.68	2.15	5.06	3.40
2009–10							
September	6.07	1.30	6.64	2.80	2.27	5.14	3.24
December	6.47	1.24	6.55	2.95	2.35	5.12	3.19
March	6.26	1.15	6.58	2.69	2.31	4.96	3.28
June	6.41	1.20	6.44	2.83	2.22	5.09	3.19
2010-11							
September	5.89	1.11	6.66	2.81	2.29	4.98	3.16
December	6.61	1.15	6.47	2.85	2.40	5.27	3.17
March	6.15	1.11	6.63	2.62	2.31	5.39	3.06

⁽b) Ratio is calculated by dividing Sales by Wages and salaries.

⁽a) Sales refer to Sales of goods and services. (c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



${\tt BUSINESS~GROSS~OPERATING~PROFITS/SALES~RATIO(a)(b),~Current~prices~-~Original}$

	Mining	Manufacturing	Electricity, gas, water and waste services	Construction	Wholesale trade	Retail trade	Accommodation and food services	Transport, postal and warehousing
• • • • • • • • • •	• • • • • •	• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • • •	• • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •
2008-09								
March	0.50	0.07	0.23	0.08	0.05	0.05	0.11	0.14
June	0.42	0.08	0.25	0.07	0.05	0.06	0.10	0.16
2009-10								
September	0.42	0.09	0.26	0.09	0.05	0.06	0.11	0.16
December	0.39	0.09	0.22	0.11	0.07	0.08	0.14	0.18
March	0.43	0.10	0.22	0.08	0.06	0.05	0.11	0.15
June	0.49	0.11	0.24	0.11	0.05	0.05	0.11	0.15
2010-11								
September	0.50	0.11	0.23	0.09	0.06	0.06	0.12	0.17
December	0.48	0.10	0.22	0.09	0.07	0.07	0.12	0.19
March	0.44	0.09	0.20	0.07	0.06	0.05	0.11	0.15

Sales refers to Sales of goods and services.

BUSINESS GROSS OPERATING PROFITS/SALES RATIO(a)(b), Current prices - Original

	Information media and tele- communications	Financial and insurance services(c)	Rental, hiring and real estate services	Professional, scientific and technical services	Administrative and support services	Arts and recreation services	Other services
• • • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • •	• • • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •
2008-09							
March	0.28	0.15	0.38	0.04	-0.01	0.15	0.11
June	0.28	0.16	0.43	0.03	0.01	0.16	0.08
2009-10							
September	0.28	0.10	0.45	0.10	0.07	0.16	0.11
December	0.28	0.06	0.39	0.10	0.07	0.19	0.14
March	0.28	0.08	0.40	0.10	0.05	0.17	0.14
June	0.29	0.10	0.38	0.09	0.04	0.17	0.10
2010-11							
September	0.26	0.07	0.40	0.09	0.06	0.17	0.13
December	0.28	0.20	0.44	0.07	0.08	0.16	0.13
March	0.26	0.12	0.42	0.07	0.04	0.19	0.14

⁽a) Sales refers to Sales of goods and services.

⁽b) Ratio is calculated by dividing Business gross operating profits by

⁽b) Ratio is calculated by dividing Business gross operating profits by Sales.

⁽c) See paragraph 7 of Explanatory Notes for limited scope and coverage of this industry



	Mining	Manufacturing	Electricity, gas, water and waste services	Wholesale trade	Retail trade	Accommodation and food services
• • • • • • • • • •		• • • • • • • • • •	• • • • • • • • • •	• • • • • • • • • •		• • • • • • • • • •
2008-09						
March	0.27	0.57	0.05	0.56	0.41	0.07
June	0.31	0.53	0.05	0.51	0.39	0.08
2009–10						
September	0.32	0.48	0.05	0.52	0.40	0.07
December	0.30	0.46	0.05	0.48	0.35	0.07
March	0.32	0.50	0.05	0.53	0.40	0.09
June	0.23	0.52	0.05	0.48	0.39	0.09
2010-11						
September	0.24	0.52	0.06	0.48	0.41	0.09
December	0.21	0.51	0.06	0.48	0.37	0.09
March	0.26	0.57	0.08	0.50	0.41	0.09

⁽a) Sales refers to Sales of goods and services. (b) Ratio is calculated by dividing Inventories by Sales.

EFFECT OF NEW SEASONALLY ADJUSTED ESTIMATES ON TREND ESTIMATES

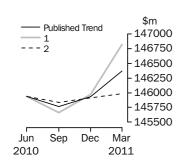
TREND REVISIONS

The most recent seasonally adjusted and trend estimates are likely to be revised when original estimates for subsequent quarters become available. To assess reliability of the trend estimate at the current end, the 'what-if' chart presents trend estimates under different scenarios for the next quarter. The approximate effect of two possible scenarios on the current and previous trend estimates for total company gross operating profits and total inventories are presented below.

- 1. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are higher than the current quarter's estimate by the percentage shown.
- 2. Next quarter's seasonally adjusted estimate of total inventories, and seasonally adjusted estimate for company gross operating profits respectively, are lower than the current quarter's estimate by the percentage shown.

INVENTORIES (CHAIN VOLUME MEASURES)

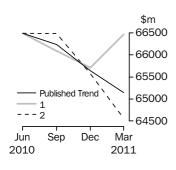
WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:



	Trend as published		rises by 1.0 this quarter	(1)	falls by 1.0 this quarter	(2)
2010	\$m	%	\$m	%	\$m	%
June September December	145 936 145 765 145 932	0.0 -0.1 0.1	145 936 145 663 145 970	0.0 -0.2 0.2	145 936 145 836 145 911	0.0 -0.1 0.1
2011						
March	146 373	0.3	146 818	0.6	145 985	0.1

COMPANY GROSS OPERATING PROFITS (CURRENT PRICES)

WHAT IF NEXT QUARTER'S SEASONALLY ADJUSTED ESTIMATE:



	Trend as published		rises by 5.1% on this quarter (1)		falls by 5.1% on this quarter (2)	
	\$m	%	\$m	%	\$m	%
2010						
June	(a) 66 493	(a)na	(a)66 493	(a)na	(a)66 493	(a)na
September	66 233	-0.4	66 085	-0.6	66 480	0.0
December	65 639	-0.9	65 715	-0.6	65 578	-1.4
2011						
March	65 147	-0.8	66 466	1.1	64 567	-1.5

na not available

⁽a) Break in series between this quarter and preceding quarter.

EXPLANATORY NOTES

INTRODUCTION

SCOPE AND COVERAGE

- **1** This publication contains estimates of sales of goods and services, wages and salaries (from the December quarter 2001 issue), company profits, and the book value of inventories for selected industries in Australia. The series have been compiled from data collected by the Australian Bureau of Statistics (ABS) in its Quarterly Business Indicators Survey. The survey, which was fully implemented in the March quarter 2001, collects data from private sector businesses.
- **2** The Quarterly Business Indicators Survey, like most ABS economic collections, takes its frame from Employing and Non-Employing Units on the ABS Business Register which is primarily based on ABN registrations to the Australian Business Register, which is managed by the Australian Taxation Office (ATO). The frame is updated quarterly to take account of new businesses and changes in the characteristics of businesses, such as industry and size.
- **3** Businesses are removed from the frame when their ABN has been cancelled by the ATO. This may occur when the business requests for its ABN to be cancelled or otherwise does not remit either Income Tax Withholding, or Goods and Services Tax, for the previous five quarters.
- **4** The statistics in this publication exclude micro non-employing businesses. Though there are a substantial number of these businesses, it is expected that they would not contribute significantly to the estimates, although the impact would vary from industry to industry.
- **5** Inventories data are not collected from businesses with fewer than 20 employees, as smaller businesses generally have difficulty in providing accurate quarterly information on the level of their inventories. Estimates for these businesses are derived by applying sales information to an estimated inventories to sales ratio.
- **6** Profits data are not collected from employing businesses with less than 20 employees. Estimates for these businesses are derived by applying sales information to an estimated profits to sales ratio.
- **7** The industries and the data items collected, classified according to the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0), included in this publication are:

SCOPE AND COVERAGE continued

	Sales of goods and	Wages and		
Industries	services	salaries	Profits	Inventories
Mining (Division B) Manufacturing (Division C) Electricity, Gas, Water and Waste Services (Division D)	Y Y	Y Y	Y Y	Y Y
Electricity Supply (26)	Υ	Υ	Υ	Υ
Gas Supply (27) Water Supply, Sewerage and Drainage	Υ	Υ	Y	Υ
Services (28) Waste Collection, Treatment and Disposal	Υ	Υ	Y	N
Services (29)	Y	Υ	Υ	N
Construction (Division E)	Υ	Υ	Υ	N
Wholesale Trade (Division F)	Υ	Υ	Υ	Υ
Retail Trade (Division G)	Y	Y	Υ	Υ
Accommodation and Foods Services (Division H)	Υ	Υ	Υ	Υ
Transport, Postal and Warehousing (Division I) Information Media and Telecommunications	Υ	Υ	Υ	N
(Division J) Finance and Insurance Services (Div. K)	Υ	Υ	Υ	N
Depository Financial Intermediation (622)	N	Υ	N	N
Non-Depository Financing (623)	Υ	Υ	Υ	N
Financial Asset Investing (624)	Υ	Υ	Υ	N
Insurance and Super. Funds (63)	N	Υ	N	N
Auxiliary Finance and Insurance Services (64)	Υ	Y	Y	N
Rental, Hiring and Real Estate Services (Division L) Professional, Scientific and Technical Services	Υ	Υ	Υ	N
(Division M)	Υ	Υ	Υ	N
Administrative and Support Services (Division N)	Y	Y	Y	N
Education and Training (Division P)	N	Y	N	N N
Health Care and Social Assistance (Division Q)	N	Υ	N	N
Arts and Recreational Services (Division R)	Y	Y	Y	N
Other Services (Division S)	Ϋ́	Y	Y	N
• • • • • • • • • • • • • • • • • • • •				

STATISTICAL UNIT

- **8** In the Quarterly Business Indicators Survey the statistical unit used to represent businesses, and for which statistics are reported, is the Australian Business Number (ABN) unit, in most cases. The ABN unit is the business unit which has registered for an ABN, and thus appears on the ATO administered Australian Business Register. This unit is suitable for ABS statistical needs when the business is simple in structure.
- **9** For more significant and diverse businesses where the ABN unit is not suitable for ABS statistical needs, the statistical unit used is the Type of Activity Unit (TAU). A TAU is comprised of one or more business entities, sub-entities or branches of a business entity within an Enterprise Group that can report production and employment data for similar economic activities. When a minimum set of data items is available, a TAU is created which covers all the operations within an industry subdivision (and the TAU is classified to the relevant subdivision of the Australian and New Zealand Standard Industrial Classification (ANZSIC)). Where a business cannot supply adequate data for each industry, a TAU is formed which contains activity in more than one industry subdivision and the TAU is classified to the predominant ANZSIC subdivision. The businesses that contribute to the statistics in this publication are classified:
 - by institutional sector, in accordance with the Standard Institutional Sector Classification of Australia (SISCA), which is detailed in Standard Economic Sector Classifications of Australia (SESCA) (cat. no. 1218.0)
 - by industry, in accordance with the Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat.no.1292.0)

CLASSIFICATIONS

- **10** The Australian and New Zealand Standard Industrial Classification has been developed for use in both countries for the production and analysis of industry statistics. For more information, users are referred to Australian and New Zealand Standard Industrial Classification (ANZSIC), 2006 (cat. no. 1292.0).
- **11** In order to classify data by industry, each statistical unit (as defined above) is classified to the Australian and New Zealand Standard Industrial Classification industry in which it mainly operates.

SURVEY METHODOLOGY

- **12** The survey is conducted by mail on a quarterly basis. It is based on a random sample of approximately 16,000 units which is stratified by industry, state/territory and number of employees. All private sector units with over 300 employees, and other statistically significant units, such as joint venture partners, are included in the sample.
- **13** Respondents are asked to provide data on the same basis as their own management accounts. Where a selected unit does not respond in a given survey period, a value is estimated. If data are subsequently provided, the estimated value is replaced with the reported data. Aggregates are calculated from all data using the 'number raised' estimation technique. Data are edited at both individual unit level and aggregate level.

TIMING OF SURVEY CYCLE

14 Surveys are conducted in respect of each quarter and returns are completed during the eight or nine week period after the end of the quarter to which survey data relate e.g. December quarter survey returns are completed during January and February.

SAMPLE REVISION

- 15 The survey frames and samples are revised each quarter to ensure that they remain representative of the survey population. The timing for creating each quarter's survey frame is consistent with that of other ABS business surveys. This provides for greater consistency when comparing data across surveys.
- **16** Additionally, with these revisions to the sample, some of the units from the sampled sector are rotated out of the survey and are replaced by others, to spread the reporting workload equitably.

SEASONAL ADJUSTMENT

- **17** The quarterly original estimates in this publication are affected in varying degrees by seasonal influences. The seasonal adjustment process estimates and removes the effects of normal seasonal variations from the original estimates so that the effects of other influences can be more clearly recognised.
- 18 In the seasonal adjustment process, account has been taken of both normal seasonal factors (e.g. increase in retail sales due to the Christmas period) and also trading day effects when significant (arising from the varying lengths of the quarters and the varying numbers of Sundays, Mondays, Tuesdays etc. in each quarter) to produce the seasonally adjusted estimates. Particular care should be taken in interpreting quarterly movements in the seasonally adjusted estimates because seasonal adjustment does not remove the effect of irregular or non-seasonal influences (e.g. change in interest rates) and reflects the sampling and other errors to which the original estimates are subject.
- 19 In this publication, the seasonally adjusted estimates are produced by the concurrent seasonal adjustment method which takes account of the latest available original estimates. This method improves the estimation of seasonal factors, and therefore, the seasonally adjusted and trend estimates for the current and previous quarters. As a result of this improvement, revisions to the seasonally adjusted and trend estimates will be observed for recent periods. A more detailed review is conducted annually prior to the September quarter release using data up to and including the June quarter.

SEASONAL ADJUSTMENT continued

20 The revision properties of the seasonally adjusted and trend estimates can be improved by the use of autoregressive integrated moving average (ARIMA) modelling. ARIMA modelling relies on the characteristics of the series being analysed to project future period data. The projected values are temporary, intermediate values, that are only used internally to improve the estimation of the seasonal factors. The projected data do not affect the original estimates and are discarded at the end of the seasonal adjustment process. The Quarterly Business Indicators Survey uses ARIMA modelling where appropriate for individual time series. The ARIMA model is assessed as part of the annual reanalysis and following the 2010 annual reanalysis, 20% of the Quarterly Business Indicators Survey eligible series use an ARIMA model. For more information on the details of ARIMA modelling see Feature article: Use of ARIMA modelling to reduce revisions in the October 2004 issue of Australian Economic Indicators (cat. no. 1350.0).

TREND ESTIMATES

- 21 The trend estimates are derived by applying a 7-term Henderson moving average to the seasonally adjusted estimates. The 7-term Henderson moving average is symmetric, but as the end of a time series is approached, asymmetric forms of the moving average are applied. The asymmetric moving average has been tailored to suit the particular characteristics of individual series and enable trend estimates for recent quarters to be produced. Estimates of the trend will be improved at the current end of the time series as additional observations become available. This improvement is due to the combined effect of the concurrent seasonal adjustment methodology and the application of different asymmetric moving averages for the most recent three quarters. As a result of the improvement, revisions to the trend estimates will generally be observed for the most recent three quarters. ABS research shows that about 75% of the total revision to the trend estimate at the current end is due to the use of different asymmetric moving averages when the original estimate is available for the next quarter.
- **22** There may also be revisions because of changes in the original estimates. As a result of these revisions, the seasonally adjusted and trend estimates will also be revised. For further information, see Information Paper: A Guide to Interpreting Time Series Monitoring Trends (cat. no. 1349.0) or contact the Assistant Director, Time Series Analysis on Canberra (02) 6252 6345 or email <timeseries@abs.gov.au>.

CHAIN VOLUME MEASURES

- 23 The chain volume measures appearing in this publication are annually reweighted chain Laspeyres indexes referenced to current price values in the chosen reference year (currently 2008–09). The current price values may be thought of as being the product of a price and quantity. The value in chain volume terms can be derived by linking together movements in volumes, calculated using the average prices of the previous financial year and applying compound movements to the current price estimates of the reference year. Each year's quarter-to-quarter growth rates in the chain volume series are based on the prices of the previous financial year, except for those quarters of the latest incomplete year which are based upon the second most recent financial year. Quarterly chain volume estimates are benchmarked to annual chain volume estimates, so that the quarterly estimates for a financial year sum to the corresponding annual estimate.
- 24 With each release of the September quarter issue of this publication, a new base year is introduced and the reference year is advanced one year to coincide with it. This means that with the release of the September quarter 2010 issue of this publication, the chain volume measures for 2009–10 will have 2008–09 (the previous financial year) as their base year rather than 2007–08, and the reference year is 2008–09. A change in the reference year changes levels but not growth rates for all periods. A change in the base year can result in revisions, small in most cases, to growth rates for the last year.

CHAIN VOLUME MEASURES continued

COMPARABILITY WITH
NATIONAL ACCOUNTS AND
OTHER ABS ESTIMATES

- 25 Chain volume measures are not generally additive. In other words, component chain volume measures do not, in general, sum to a total in the way original current price components do. For inventories and sales data, this means that the chain volume estimates for industry groups will not add to the total for Australia. In order to minimise the impact of this, the ABS uses the latest base year as the reference year. By adopting this approach, additivity does exist for the quarters following the reference year and non-additivity is relatively small for the quarters in the reference year and those immediately preceding it. For further information on chain volume measures, refer to the Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0).
- The data collected in the Quarterly Business Indicators Survey are used in the compilation of the quarterly estimates of the Australian National Accounts. Inventories data are used to compile estimates of the increase in book value of non-farm inventories. Estimates of sales of goods and services are used to help derive quarterly chain volume measures of gross value added for selected industries. Company gross operating profits data are used to compile estimates of gross operating surplus of private non-financial corporations. From March quarter 2002, estimates of wages and salaries are being used to compile estimates for compensation of private sector employees. For further details see Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0).
- **27** However the statistics in this publication will differ from corresponding statistics in the quarterly Australian National Accounts for the following reasons:
 - The national accounts estimates are benchmarked to annual supply and use tables which are based on annual Economy Wide Survey and taxation data.
 - The national accounts estimates include estimates for businesses classified to industries not in scope of the Quarterly Business Indicators Survey.
 - The national accounts estimates for gross operating surplus of private non-financial corporations are after deduction of the inventory valuation adjustment which measures the portion of income attributable to holding gains or losses resulting from inventory valuation practices.
 - In many cases, the processes used to seasonally adjust national accounts estimates are different to those used for the seasonally adjusted estimates in this publication.
- 28 The estimates for sales of goods and services by Retail trade in this publication will differ from turnover estimates included in Retail Trade, Australia (cat. no. 8501.0). The latter publication presents monthly estimates of the value of turnover of retail businesses, and is sourced from the Retail Business Survey. Estimates for sales of goods and services in this publication exclude the Goods and Services Tax, while turnover collected in the Retail Business Survey includes the Goods and Services Tax. In addition, the Retail Business Survey includes some businesses classified to ANZSIC divisions other than the Retail trade division, and includes retail establishments associated with management units that are not classified to the Retail trade division. The use of different samples in the Retail Business Survey and Quarterly Business Indicators Survey will also contribute to differences.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS

29 The new Australian equivalents to International Financial Reporting Standards (AIFRS) began to be progressively implemented in Australia from 1 January 2005. As a result, a number of items in the financial accounts of Australian businesses have been affected by changed definitions which have in turn impacted upon both Income Statements and Balance Sheets. A range of ABS economic collections source data from financial accounts of businesses and use those data to derive economic statistics. There have been no changes in the associated economic definitions.

AUSTRALIAN INTERNATIONAL FINANCIAL REPORTING STANDARDS continued

30 After monitoring data items since March quarter 2005 it has been concluded that most affected published data series have been impacted by data breaks, but that the magnitude of such breaks cannot be determined without imposing disproportionate load upon data providers to ABS surveys and other administratively collected data. ABS will continue to monitor developments and report any significant identified impacts or changes in methodology as a result of AIFRS.

GENERAL ACKNOWLEDGMENT

31 ABS publications draw extensively on information provided freely by individuals, businesses, governments and other organisations. Their continued cooperation is very much appreciated; without it, the wide range of statistics published by the ABS would not be available. Information received by the ABS is treated in strict confidence as required by the *Census and Statistics Act 1905*.

RELATED PUBLICATIONS

- **32** Users may also wish to refer to the following publications:
 - Australian National Accounts: Concepts, Sources and Methods (cat. no. 5216.0)
 - Australian National Accounts: National Income, Expenditure and Product (cat. no. 5206.0)
 - Australian Industry (cat. no. 8155.0)
 - Information Paper: Introduction of Chain Volume Measures in the Australian National Accounts (cat. no. 5248.0)
 - Information Paper: Improvements to Australian Bureau of Statistics Quarterly Business Indicators (cat. no. 5677.0)
 - Manufacturing Production, Australia (cat. no. 8301.0)
 - Private New Capital Expenditure and Expected Expenditure, Australia (cat. no. 5625.0)
 - Retail Trade, Australia (cat. no. 8501.0)

ABS WEB SITE

33 Information on the Quarterly Business Indicators Survey and survey outputs are published on this web site: see the Business Indicators Home Page under Themes.

DATA AVAILABLE ON REQUEST

34 As well as the statistics included in this and related publications, the ABS may have other relevant data available on request. These series include more detailed industry data (e.g. Manufacturing subdivision), and wages and salaries by state/territory by industry. The availability of more detailed data are subject to confidentiality and quality checks. Inquiries should be made to the National Information and Referral Service on 1300 135 070.

TECHNICAL NOTE DATA QUALITY

RELIABILITY OF THE ESTIMATES

- **1** Estimates provided in this publication are subject to non-sampling and sampling error. The most common way of quantifying sampling error is to calculate the standard error for the published estimate. This is discussed in paragraphs 6 to 9 below.
- **2** Estimates that have an estimated relative standard error between 10% and 25% are annotated with the symbol '^'. These estimates should be used with caution as they are subject to sampling variability too high for some purposes. Estimates with an RSE between 25% and 50% are annotated with the symbol '*', indicating that the estimate should be used with caution as it is subject to sampling variability too high for most practical purposes. Estimates with an RSE greater than 50% are annotated with the symbol '**' indicating that the sampling variability causes the estimates to be considered too unreliable for general use. These annotations have only been applied to estimates from the March quarter 2009.
- **3** Non-sampling errors may arise as a result of errors in the reporting, recording or processing of the data and can occur even if there is a complete enumeration of the population. These errors can be introduced through inadequacies in the questionnaire, treatment of non-response, inaccurate reporting by respondents, errors in the application of survey procedures, incorrect recording of answers, and errors in data entry and processing. Inventories data for businesses with less than 20 employees are derived and could therefore be subject to error (although this error is estimated to be less than the sampling and non-sampling error resulting from directly collecting these data).
- **4** Estimates for the latest quarter presented in this publication are considered preliminary and revised estimates will be released with the next issue. As discussed in paragraphs 20 and 21 of the Explanatory Notes, seasonally adjusted and trend estimates are also subject to revision as more data are revised and more data becomes available.
- **5** It is difficult to measure the size of non-sampling errors. However, every effort is made in the design of the survey and development of survey procedures to minimise their effects.
- **6** The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not surveyed, the published estimates are subject to sampling error. In calculating the standard error for the statistics in this publication, the ABS would prefer to produce a smoothed standard error for the major published aggregates as this approach takes account of the variability in standard error estimates for quarterly statistics. This estimated standard error would then be used as an indication of the sampling error for the current published series. Standard errors

are based upon the data in the currently published quarter. Details of standard errors are

STANDARD ERRORS

available below.

LEVEL ESTIMATES

- **7** To illustrate, let us say that the published level estimate for company profits before income tax is \$8,900m and the calculated standard error in this case is \$200m. The standard error is then used to interpret the level estimate of \$8,900m. For instance, the standard error of \$200m indicates that:
 - There are approximately two chances in three that the real value falls within the range \$8,700m to \$9,100m (\$8,900m ± \$200m).
 - There are approximately nineteen chances in twenty that the real value falls within the ranges \$8,500m and \$9,300m ($$8,900m \pm $400m$).
 - The true value in this case is the result we would obtain if we could enumerate the total population.
- **8** The following table shows the standard errors for national and state quarterly level estimates based upon the data in the current quarter.

	Company	Company	Sales of			
	gross	profits	goods		Wages	
	operating	before	and		and	
	profits	income tax	services	Inventories	salaries	
	\$m	\$m	\$m	\$m	\$m	
Mining	301	296	568	229	64	
Manufacturing	280	200	2 174	1 365	276	
Electricity, gas, water and waste						
services	41	31	149	26	24	
Construction	432	412	3 259	na	398	
Wholesale trade	208	203	1 862	1 538	164	
Retail trade	102	97	1 434	657	167	
Accommodation and food						
services	66	60	629	93	163	
Transport, postal and						
warehousing	141	96	820	na	135	
Information media and						
telecommunications	69	72	432	na	56	
Financial and insurance services	135	129	585	na	295	
Rental, hiring and real estate						
services	132	228	711	na	117	
Professional, scientific and						
technical services	321	335	1 512	na	547	
Administrative and support						
services	236	256	817	na	372	
Education and Training	na	na	na	na	109	
Health Care and Social						
Assistance	na	na	na	na	331	
Arts and recreation services	45	34	146	na	42	
Other services	115	120	678	na	216	
Total	809	767	4 729	2 203	1 021	
New South Wales	na	na	2 516	na	550	
Victoria	na	na	2 945	na	580	
Queensland	na	na	1 960	na	390	
South Australia	na	na	970	na	228	
Western Australia	na	na	2 607	na	388	
Tasmania	na	na	344	na	88	
Northern Territory	na	na	236	na	44	
Australian Capital Territory	na	na	348	na	94	
Australia	809	767	4 729	2 203	1 021	

na not available

MOVEMENT ESTIMATES

- **9** The following example illustrates how to use the standard error to interpret a movement estimate. Let us say that one quarter the published level estimate for inventories is \$90,000m, and the next quarter the published level estimate is \$92,000m. In this example the calculated standard error for the movement estimate is \$850m. The standard error is then used to interpret the published movement estimate of +\$2,000m. For instance, the standard error of \$850m indicates that:
 - There are approximately two chances in three that the real movement over the two quarter period falls within the range \$1,150m to \$2,850m ($$2,000m \pm $850m$).
 - There are approximately nineteen chances in twenty that the real movement falls within the range \$300m to \$3,700m (\$2,000m \pm \$1,700m)
- **10** The following table shows the standard errors for national quarterly movement estimates based upon the data in the current quarter.

	Company gross operating profits	Company profits before income tax	Sales of goods and services	Inventories	Wages and salaries
	\$m	\$m	\$m	\$m	\$m
Mining	130	222	321	101	44
Manufacturing	315	166	953	370	122
Electricity, gas, water and waste					
services	31	22	75	11	15
Construction	298	294	1 471	na	168
Wholesale trade	181	177	1 113	792	82
Retail trade	87	87	722	331	104
Accommodation and food services	46	43	447	45	145
Transport, postal and warehousing	161	181	514	na	65
Information media and					
telecommunications	83	94	228	na	42
Financial and insurance services	187	182	425	na	125
Rental, hiring and real estate services	118	225	364	na	68
Professional, scientific and technical					
services	203	222	703	na	250
Administrative and support services	232	248	386	na	206
Education and Training	na	na	na	na	61
Health Care and Social Assistance	na	na	na	na	140
Arts and recreation services	20	17	65	na	19
Other services	73	76	426	na	81
Total	728	716	2 465	965	534

na not available

ADJUSTMENTS TO ESTIMATES

11 Adjustments are included in the estimates to allow for lags in processing new businesses to the Australian Business Register. The following table shows the adjustments made to the current quarter's original estimates in current price terms:

Company gross operating profits
Company profits before income tax
Sales of goods and services
Inventories

Wages and salaries

March
Quarter
2011

%

0.4

0.4

0.5

0.6

0.7

ADJUSTMENTS TO ESTIMATES continued

12 As previously discussed, the estimates presented in this publication are partial indicators used in the compilation of the quarterly national accounts. The movements in the Business Indicators estimates will not always be the same as the movements in the comparable national accounts series but they should be reasonably consistent after taking account of differences in concepts, scope and methodology described in paragraph 26 of the Explanatory Notes. If after taking account of these differences, there are concerns about data quality and coherence, the national accounts area provides feedback to the survey area. This process may result in adjustments being applied to the Business Indicators estimates prior to release in this publication. The objective use of the national accounts framework to provide data coherence across all ABS economic statistics ensures that a common understanding of recent economic developments is presented.

SALES OF GOODS AND SERVICES TIME SERIES **13** This publication includes estimates of sales of goods and services, by industry, and by state/territory, but estimates of national total sales of goods and services are not published. Total sales of goods and services is not an adequate indicator of the performance of the Australian economy as it includes duplication; for example, goods sold by retailers may also be included in goods sold by wholesalers in the same period. However this publication does include total sales of goods and services, by state/territory, as it is considered that there may be interest in this item as a measure of relative activity. This data should be used with caution given the potential for the data to include duplication across industries.

PROFITS TIME SERIES

- **14** Estimates of gross operating profits are compiled by deducting estimates of items that do not involve the production of goods and services from estimates of profits before income tax. These items include: depreciation, net interest paid, net foreign exchange gains/losses and unrealised gains/losses on the revaluation of assets. These items are considered out of scope of the national accounts item gross operating surplus.
- **15** As indicated in paragraph 6 of the Explanatory Notes, income items (other than sales of goods and services), expense items (other than labour costs) and profits are only collected for businesses employing 20 or more persons in the Quarterly Business Indicators Survey (QBIS).

WAGES TIME SERIES

16 The Introduction of the Quarterly Business Indicators Survey from March quarter 2001 included the collection of private sector wages and salaries by industry.

PRIVATISED MARKETING AUTHORITIES

- 17 Three significant privatised marketing authorities came into scope of the estimates in this publication from the September quarter 1999. The introduction of these units resulted in a break in series for estimates for inventories and sales of goods and services between the June and September quarters 1999 and comparison of the series over time should be undertaken with care.
- **18** The methodology used by the ABS has ensured that the trend series has not been distorted by the introduction of these units, although there is a trend break evident between the June and September quarters 1999. For this reason, the trend estimates of movement have not been released for the Wholesale trade inventories, Total inventories and Wholesale trade sales series in respect of the September quarter 1999.

PRIVATISATION OF TELSTRA CORPORATION

19 Telstra Corporation was effectively privatised on 20 November 2006. For the purposes of ABS statistics this change from public sector to private sector was effective from March quarter 2007. This has impacted on some data series presented in this publication, particularly the March quarter 2007 movements. The data items affected are sales of goods and services, wages and salaries, company gross operating profits and the related profits series in the Manufacturing and Information media and telecommunications industry. The introduction of Telstra has resulted in a break in series for some series in this publication between the December quarter 2006 and March quarter 2007. The movement trend estimates, in percentage terms, have therefore not been released for the March quarter 2007.

TREND BREAK

20 In the June quarter 2010 release, trend break corrections were applied to Mining and Total company gross operating profits, company profits before income tax, business gross operating profits and Mining sales. These corrections were necessary due to very large mining commodity contract price rises that occurred on 1st April 2010. Trend break corrections were also applied to Manufacturing and Western Australian Sales of goods and services due to the movement of a major manufacturing business from the private to public sector. When a trend break occurs in a time series it is important that the trend movement estimate be treated with caution, hence the suppression of the quarterly and annual movement estimates for June 2010.

GLOSSARY

A company The definition of company has been expanded to include quasi-corporations as well as

incorporated private sector business enterprises. For the purpose of the survey, branches of overseas companies operating in Australia are included but overseas

branches of Australian companies are excluded.

Business gross operating profit The sum of unincorporated gross operating profit and company gross operating profit.

Company gross operating Selected items are excluded from company profits before income tax to provide a

measure of underlying company profits. These items include interest income and expenses; depreciation and amortisation; and selected items which do not involve the production of goods and services such as net foreign exchange gains/losses, gains/losses arising from the sale of non-current assets, and net unrealised gains/losses from the

revaluation of current or non-current assets.

capital profits or losses arising from the sale of businesses' own capital goods and

dividends received.

profits

income tax

Inventories All inventories of materials etc., work in progress and finished goods owned by the

business, whether held at locations of the business or elsewhere. Inventories are

recorded at book value at the end of the quarter.

Quasi-corporations Large and easily identified unincorporated enterprises such as partnerships of companies

or unit trusts of companies.

Sales of goods and services This item includes sales of goods by the business and income from services provided

such as commission income, repair and service income and fees, management fees, rent leasing and hiring income, delivery and installation charges, income from consulting services, sponsorship income, membership/subscription fees and royalties income. State/territory income from sales of goods and services is reported by businesses for the

sales of goods and services from each state/territory in which the business operates.

Unincorporated businesses Businesses not in the corporate sector as defined under the glossary term 'a company'.

Unincorporated gross Same definition as company gross operating profit except it includes only

operating profit unincorporated businesses.

Wages and salaries Gross earnings before taxation and other deductions. Includes provisions for employee

entitlements.

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www.abs.gov.au the ABS website is the best place for data from our publications and information about the ABS.

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